



# Results Briefing Materials for the First Quarter of the Fiscal Year Ending March 31, 2024

Takamiya Co., Ltd. (2445:Tokyo)  
Grand Front Osaka Tower-B Bldg.27F  
3-1, Ofuka-cho, Kita-ku, Osaka 530-0011, Japan  
TEL : +81-6-6375-3900 FAX : +81-6-6375-8825

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## Agenda

- Corporate Profile
- Topics
- Explanation of Consolidated Financial Results
- Future Outlook
- Progress in Compliance with Prime Market Listing Maintenance Standards



## Corporate Profile

<b>Corporate Name</b>	Takamiya Co., Ltd.
<b>Established</b>	June 21, 1969
<b>Representative</b>	Kazumasa Takamiya Representative Director, President and Chairman
<b>Capital stock</b>	1,052.14 million yen
<b>Number of employees</b>	Consolidated : 1,364, Non-consolidated : 824 *As of the end of June 2023
<b>Registered head office</b>	Grand Front Osaka Tower-B Bldg. 27F, 3-1, Ofuka-cho, Kita-ku, Osaka 530-0011, Japan
<b>Consolidated subsidiaries</b>	Domestic: 6 companies IWATA Co., Ltd. & AOMORI ATOM Co., Ltd. & TOTAL TOSHISEIBI Co., Ltd. Nakaya Kizai Co., Ltd. & HIRAMATSU Co., Ltd. & Cadian Co., Ltd Overseas: 3 companies Hory Korea Co., Ltd. & HORY VIETNAM Co., Ltd. & DIMENSION - ALL INC.



## Business Overview

**Comprehensive platform for temporary construction equipment, including scaffolds**

**Resolve management and operational issues faced by customers.**

**[Development/Manufacturing] [Sales] [Rental] [Design/installation] [Management/logistics] provided as a one-stop service.**





# History

1969.6	Established Shin-Kansai Co., Ltd. (now Takamiya Co., Ltd.) in Higashiyodogawa-ku, Osaka for the purpose of Selling temporary materials.
1998.3	Techno Kobo Co., Ltd. (now a consolidated subsidiary and name changed to Cadian Co., Ltd.) was established in Kita-ku, Osaka.
2004.10	HIRAMATSU Co., Ltd. (now a consolidated subsidiary, Makinohara City, Shizuoka Prefecture) is established in Haibara-cho, Haibara-gun, Shizuoka Prefecture.
2005.6	Listed on the JASDAQ..
2007.12	Listed on the Second Section of the Tokyo Stock Exchange, Inc.
2008.10	AOMORI ATOM Co., Ltd. (now a consolidated subsidiary) is established as a temporary equipment rental in Higashidori Village, Shimokita-gun, Aomori Prefecture.
2009.8	Acquired all shares of Ishijima Kizai Seisakusho Co., Ltd. (now TOTAL TOSHISEIBI Co., Ltd.) in Nakagawa Ward, Nagoya City, making it a consolidated subsidiary.
2010.9	Acquired 100% of the outstanding shares of Hory Co., Ltd. The company and its 100% owned subsidiary, Hory Korea Co., Ltd., become consolidated subsidiaries.
2013.7	Established HORY VIETNAM (currently a consolidated subsidiary) in the Socialist Republic of Vietnam.
2014.12	Listed on the First Section of the Tokyo Stock Exchange, Inc.
2015.7	DIMENSION-ALL INC. for selling and renting aluminum formworks (Passig City, Republic of the Philippines) will become a consolidated subsidiary.
2018.2	Acquire all shares of Nakaya Kizai Co., Ltd. in Matsue City, Shimane Prefecture and make it a consolidated subsidiary.
2019.4	Changed the name to [Takamiya Co., Ltd.] and renovated the logo mark accordingly.
2022.4	Transitioned to Tokyo Stock Exchange Prime Market, Inc.



# Domestic Business Sites

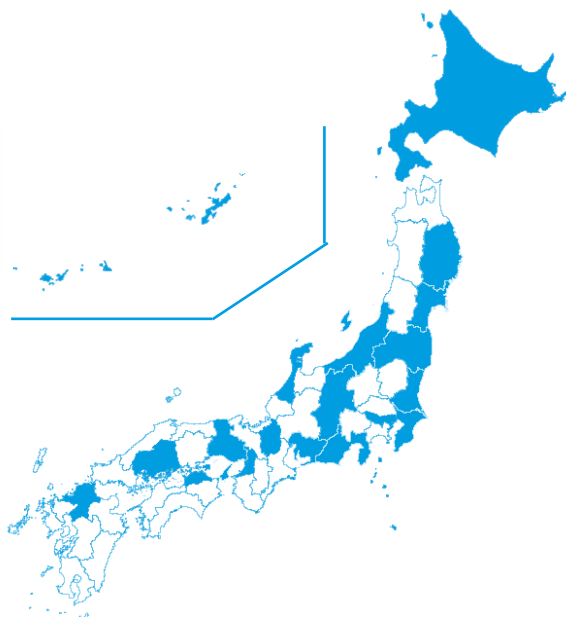
Branches and sales offices

## Head Office

Osaka



Grand Front Osaka  
Tower B 27th Floor



## Branches and sales offices

### Tohoku

- Sapporo Branch
- Tohoku Sendai Branch
- Morioka Sales Office
- Fukushima Sales Office

### Kanto

- Kita Kanto Branch
- Tokyo Branch
- Ichihara Sales Office

### Koshinetsu and Hokuriku

- Niigata Branch
- Hokuriku Sales Office
- Nagano Sales Office

### Tokai

- Nagoya Branch
- Shizuoka Sales Office

### Kinki

- Osaka Branch
- Keiji Sales Office
- Kobe Sales Office

### Chushikoku

- Chugoku Shikoku Branch
- Hiroshima Sales Office

### Kyushu

- Kyushu Fukuoka Branch
- Kurume Sales Office (Agribusiness)
- Okinawa Sales Office



# Domestic Business Sites

## Equipment Base

### Equipment Base

#### Tohoku

- Aomori Higashidori Base
- Iwate Morioka Base
- Miyagi Sendai 2nd Base
- Fukushima Hirono Base

#### Kanto

- Ibaraki Chuo Base
- Ibaraki Tsukuba Base
- Ibaraki Dejima Base
- Chiba Ichihara Base
- Chiba Okido Base
- Saitama Kuki Base
- Kanagawa Aikawa Base

#### Koshinetsu and Hokuriku

- Niigata Yokogoshi Base
- Niigata Nagaoka Base
- Shinshu Nagano Base
- Nagano Iida Base
- Ishikawa Kanazawa Base
- Fukui Sabae Base

#### Tokai

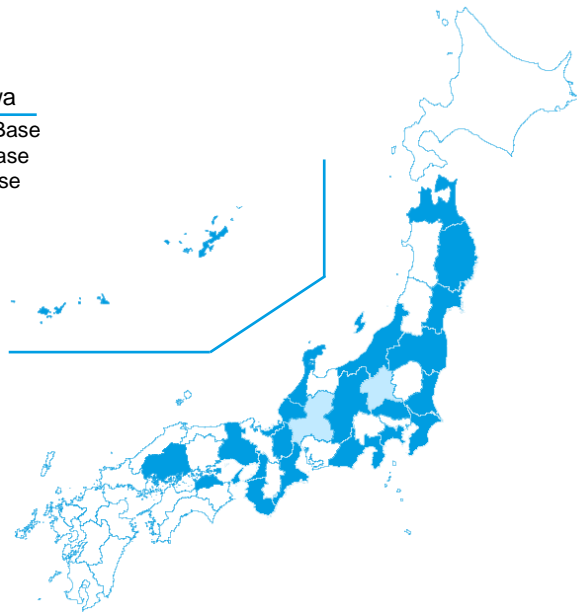
- Shizuoka Yoshida Base
- Tokai Kisosaki Base

#### Kansai

- Shiga Omihachiman Base
- Osaka Hirakata Base
- Osaka Settsu Base
- Wakayama Momoyama Base
- Hyogo Tojo Base
- Hyogo Kobe Base

#### Chushikoku-Okinawa

- Hiroshima Shiwa Base
- Kagawa Sanuki Base
- Okinawa Naha Base



### Takamiya Lab.



Takamiya Lab. West Amagasaki

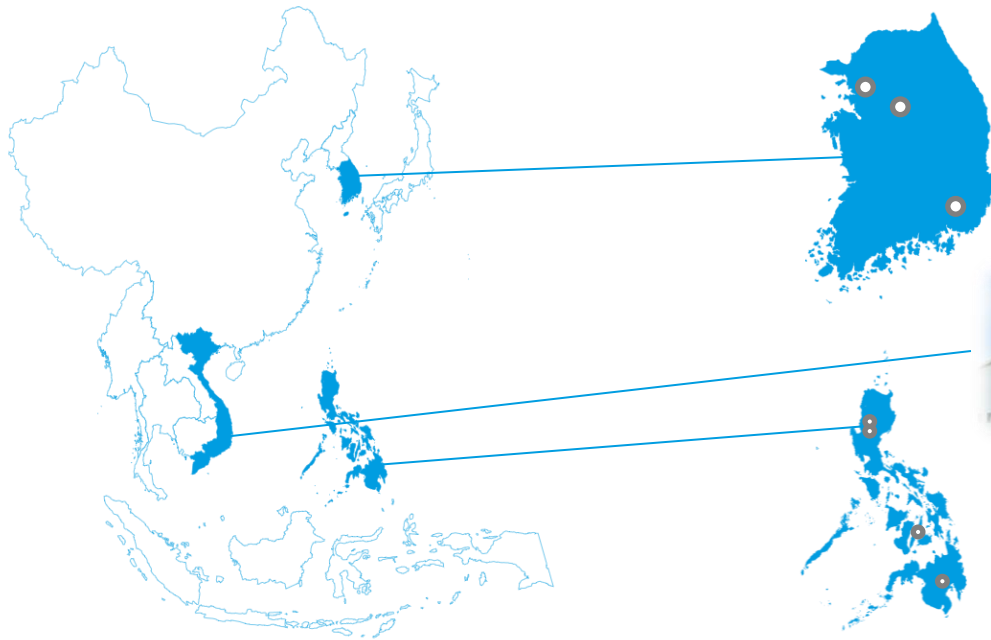
### Factory

- Gunma Factory
- Gifu Factory



# Overseas business bases

Countries of Expansion and Business



**Hory Korea Co., Ltd.**



**HORY VIETNAM Co., Ltd.**

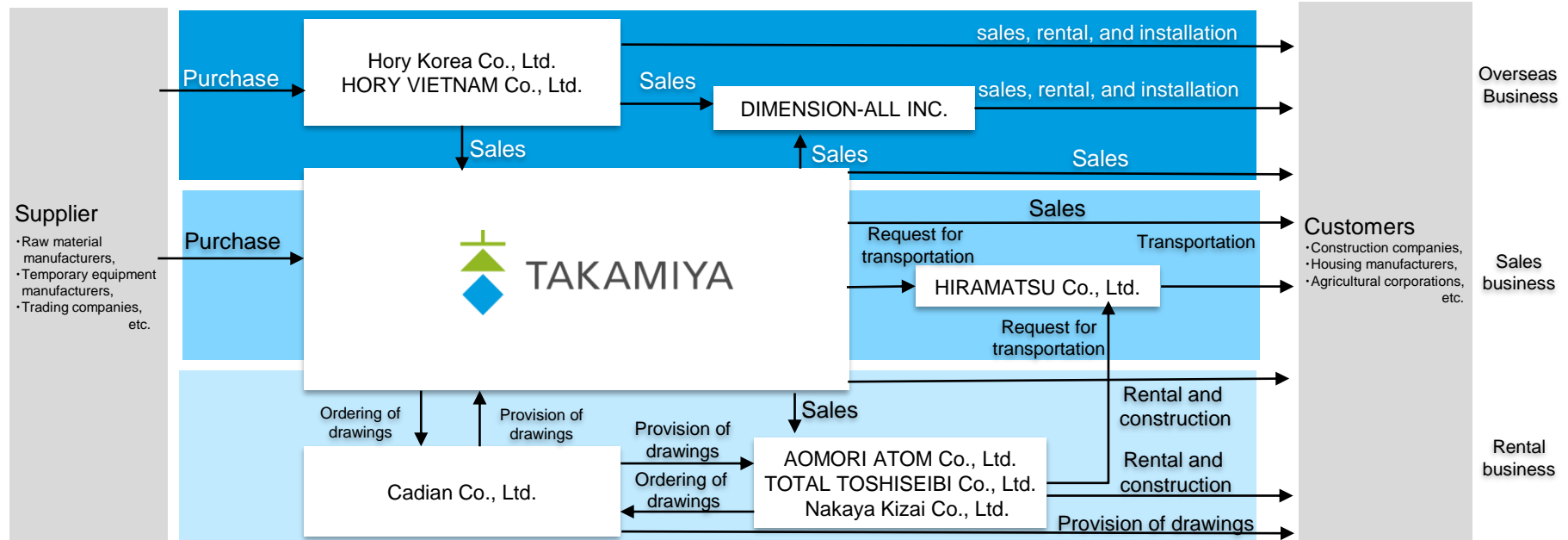
**DIMENSION - ALL INC.  
(Philippines)**







# Business Structure





# Topics

**June 21, 2023**

- Plan for Adaptation of Listing Maintenance Standards (Market capitalization of tradable shares )

**June 28, 2023**

- Notice Regarding change of subsidiary Officers

**June 28, 2023**

- Notice of Grant of Stock Options (Stock Acquisition Rights) to Directors

**July 18, 2023**

- Notice of Definition of Issuance Details of Stock Award-type Stock Options (Stock Acquisition Rights)

In addition to the above, various releases. IR information is available on our website.

<https://www.takamiya.co/>



# 1. Consolidated Financial Results (April 2023 to June 2023)

## 1.1 Consolidated Financial Results

Consolidated Financial Results (Million yen)	1Q FYE March 31, 2024 Forecast		1Q FYE March 31, 2024 Results		1Q FYE March 31, 2023 Results		% change (YoY)
		Ratio to net sales		Ratio to net sales		Ratio to net sales	
Net sales	-	-	9,896	100.0%	9,017	100.0%	9.7%
Gross profit	-	-	3,046	30.8%	2,650	29.4%	14.9%
SG&A	-	-	2,637	26.6%	2,469	27.4%	6.8%
Operating income	-	-	409	4.1%	181	2.0%	125.5%
Ordinary income	-	-	615	6.2%	436	4.8%	41.0%
Profit attributable to owners of parent	-	-	417	4.2%	313	3.5%	33.0%
Earnings per share (Diluted earnings per share)	-	-	8.95 yen (8.64 yen)	-	6.73 yen (6.52 yen)	-	-
Annual dividends per share	-	-	-	-	-	-	-
Depreciation	-	-	1,297	13.1%	1,240	13.8%	4.6%
EBITDA	-	-	1,707	17.2%	1,422	15.8%	20.0%



# 1. Consolidated Financial Results (April 2023 to June 2023)

## 1.2 Summary

### Net sales

**9,896 million yen (+9.7%)**

- In the rental business, the high operation of the Iq system, Revenues increased due to a higher operating rate of civil engineering equipment in line with the full-scale start of civil engineering work.
- In the sales business, temporary construction-related and environment-related (mega solar, etc.) sales increased, resulting in an increase in sales.

### Operating income

**409 million (+125.5%)**

- Mainly due to the effect of increased sales in the rental and sales businesses.

### EBITDA

**1,707 million yen (+20.0%)**

- Profit growth effect
- For platform users Increase in amortization of rental assets due to expansion of product lineup
- Increase in capital investment due to enhancement of platform functions

### Ordinary income

**615 million yen (+41.0%)**

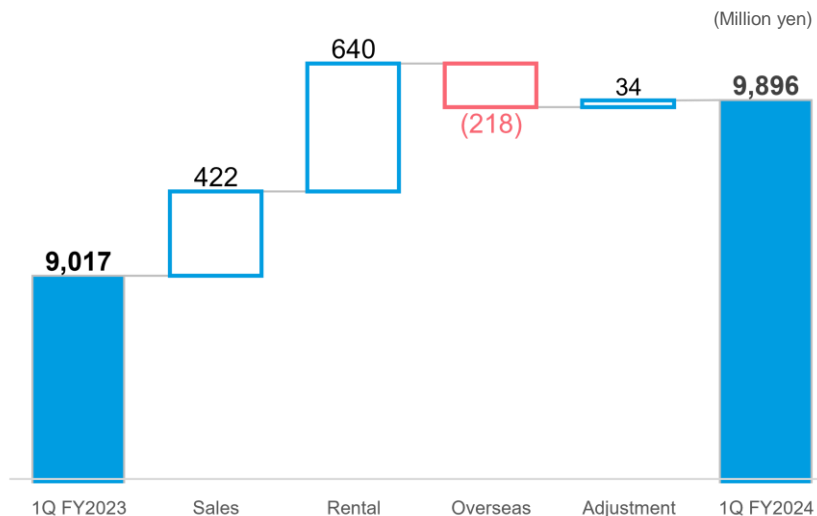
- In addition to the increase in operating income, a foreign exchange gain of 196 million was recorded.



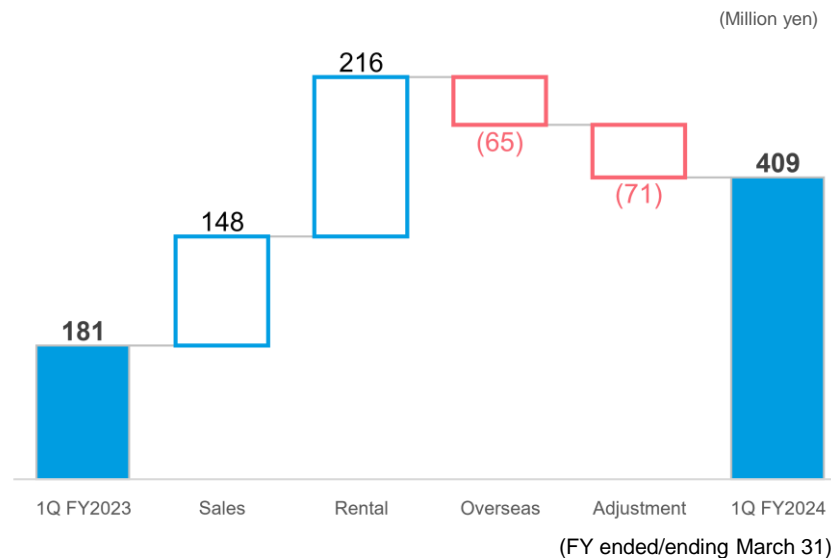
# 1. Consolidated Financial Results (April 2023 to June 2023)

## 1.3 Factors behind Changes in Net Sales & Operating Income

**Sales: +879 million yen (+9.7% YOY)**



**Operating income: +227 million yen (+125.5% YoY)**

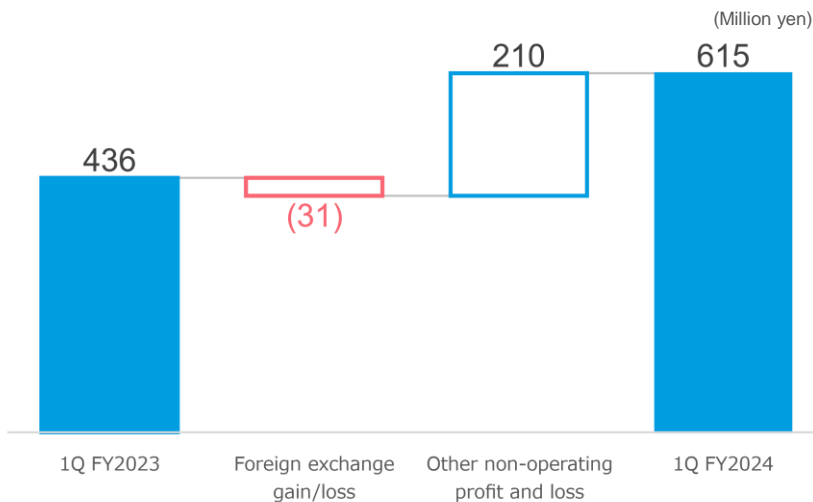




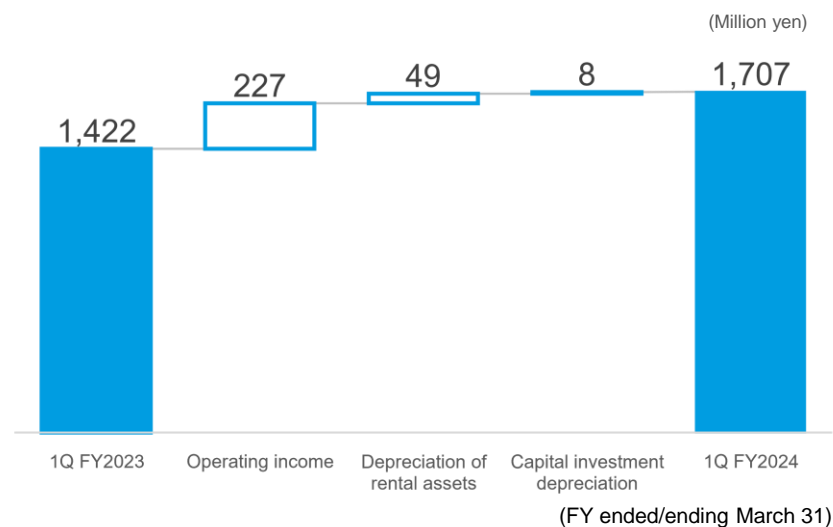
# 1. Consolidated Financial Results (April 2023 to June 2023)

## 1.4 Factors behind Changes in EBITDA & Ordinary Income

**Ordinary income: +179 million yen (+41.0% YoY)**



**EBITDA: +285 million yen (+20.0% YoY)**  
(Operating income + Depreciation and amortization)

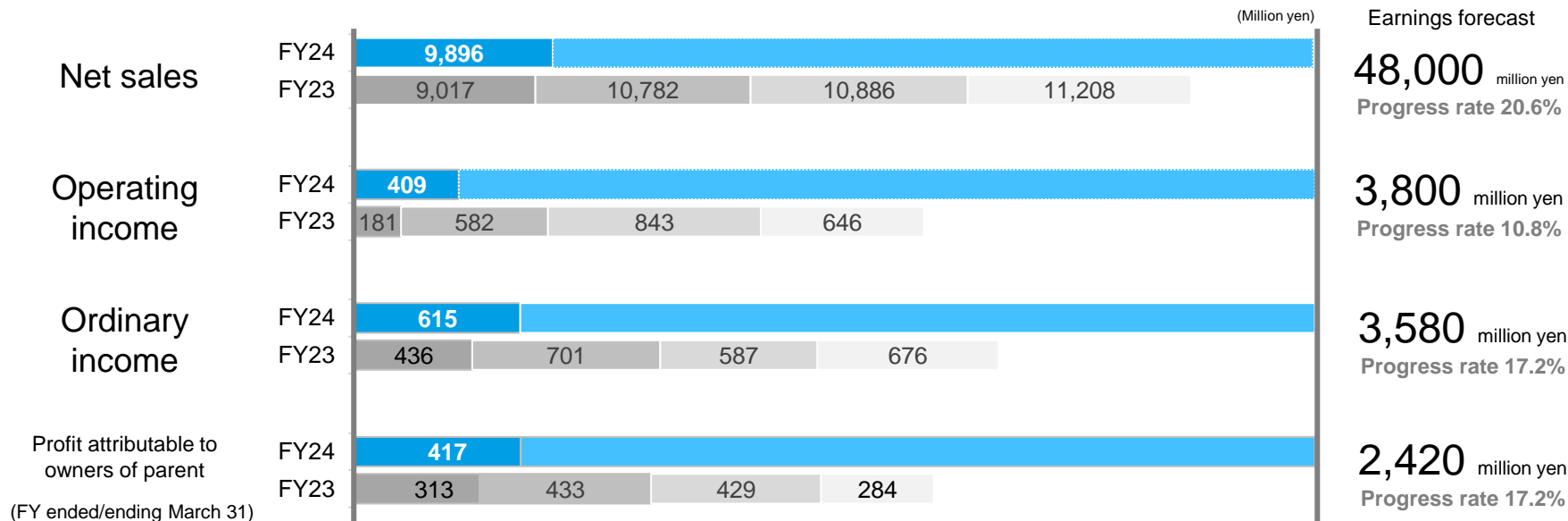




# 1. Consolidated Financial Results (April 2023 to June 2023)

## 1.5 Progress

Each level of profit exceeded the previous year's level, and progress toward the plan is steady.





## 2. Cumulative results by segment (April 2023 to June 2023)

### 2.1 Summary of Results by Segment

Million yen	Net sales			Segment operating income (Segment operating income margin)		
	1Q FY2023	1Q FY2024	YoY	1Q FY2023	1Q FY2024	YoY
<b>Sales</b>	<b>2,472</b>	<b>2,895</b>	<b>+17.1%</b>	<b>127</b> <b>(5.2%)</b>	<b>275</b> <b>(9.5%)</b>	<b>+116.0%</b>
<b>Rental</b>	<b>5,706</b>	<b>6,346</b>	<b>+11.2%</b>	<b>396</b> <b>(7.0%)</b>	<b>613</b> <b>(9.7%)</b>	<b>+54.6%</b>
<b>overseas</b>	<b>2,043</b>	<b>1,824</b>	<b>(10.7%)</b>	<b>105</b> <b>(5.2%)</b>	<b>40</b> <b>(2.2%)</b>	<b>(61.9%)</b>

(FY ended/ending March 31)

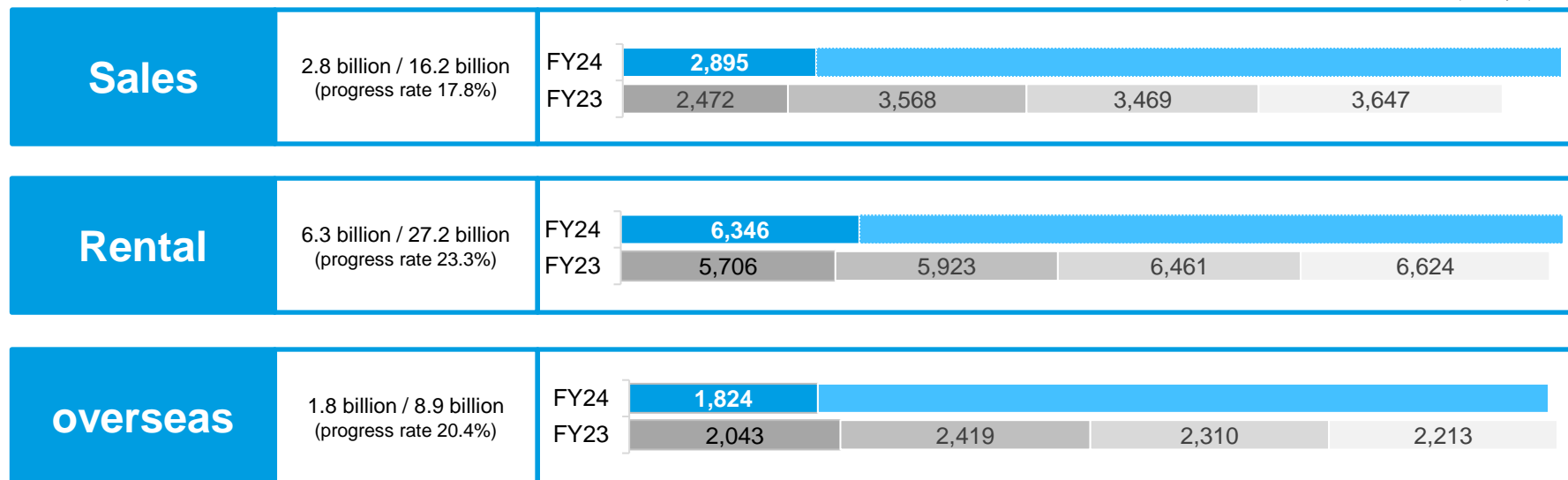




## 2. Cumulative results by segment (April 2023 to June 2023)

### 2.2 Progress by Segment

(Million yen)



(FY ended/ending March 31)

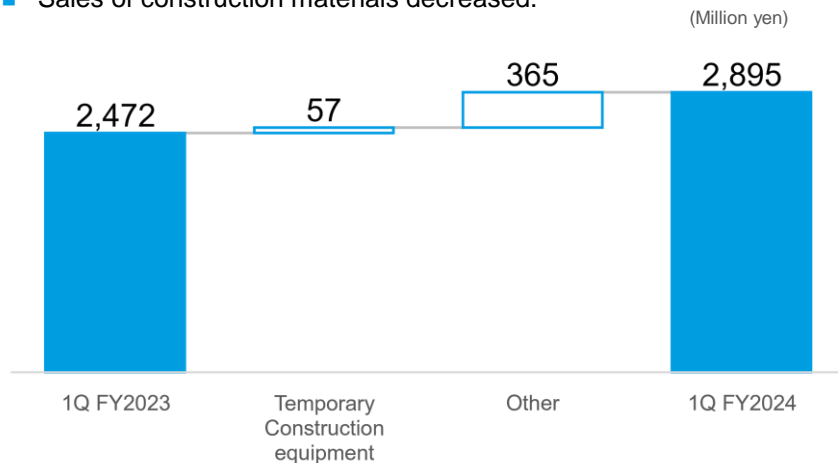


## 3. Sales business

### 3.1 Factors behind changes from the same period of the previous fiscal year

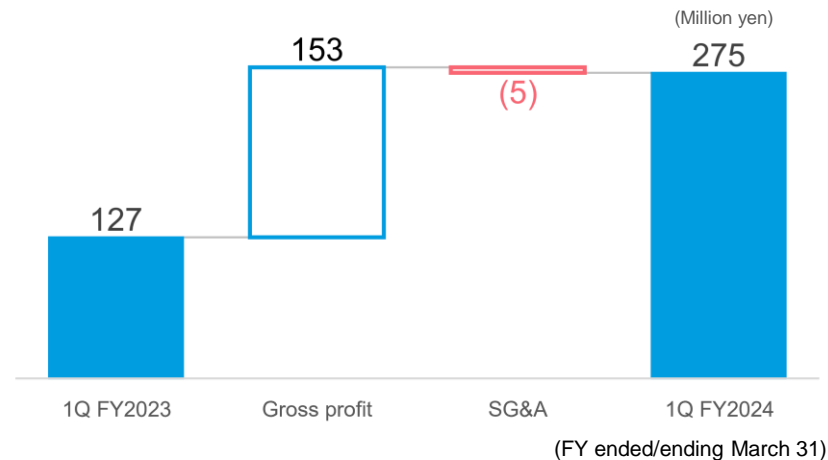
#### Sales: +423 million yen (+17.1% YoY)

- Sales of temporary construction equipment, environment-related, and Second hand increased.
- Sales of construction materials decreased.



#### Operating income: +148 million yen (+116.0% YoY)

- Profit increased due to the effect of increased sales.
- SG&A expenses up slightly YoY.



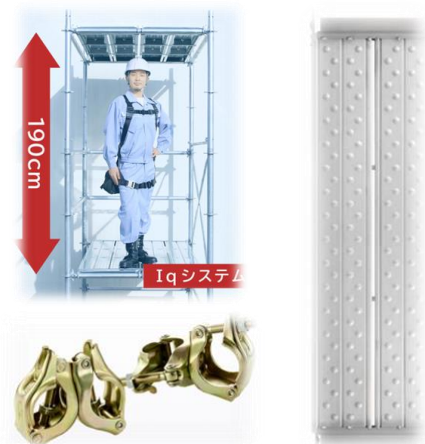


## 3. Sales business

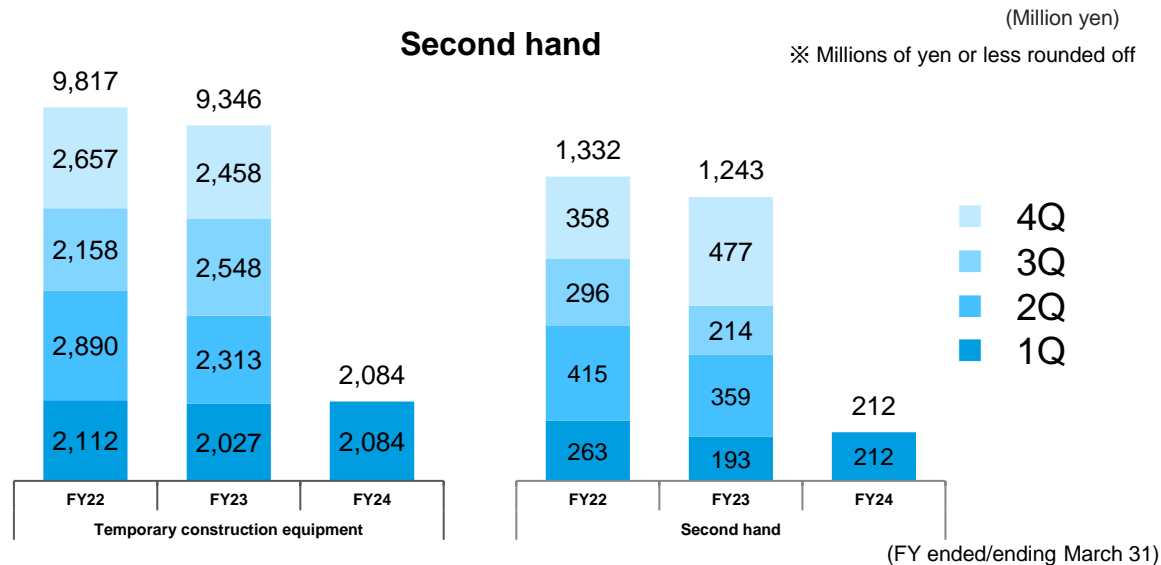
### 3.2 Sales by Sector

Customer have keen interest in next-generation scaffold continues, inquiries for new procurement, replacement and additional purchase projects remained firm, and used sales increased

#### Temporary construction equipment



#### Second hand





### 3. Sales business

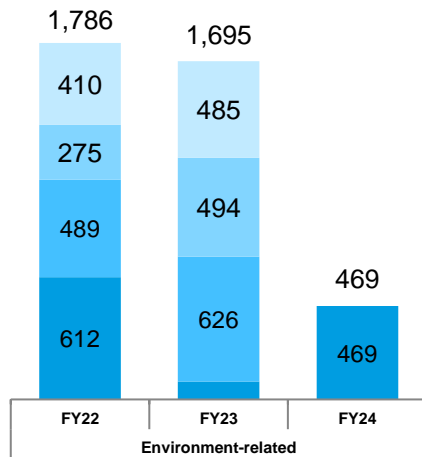
#### 3.2 Sales by Sector

In environment-related business, both agribusiness and PV-related business performed well, while construction materials-related business decreased.

#### Environment-related



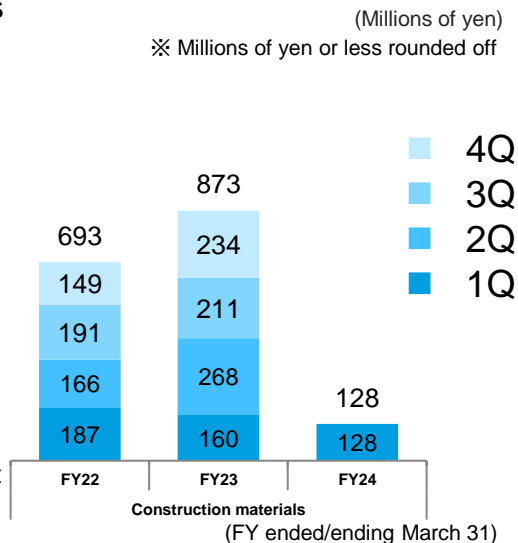
Solar-related products and agricultural houses



#### Construction materials



Vibration control equipment and housing materials





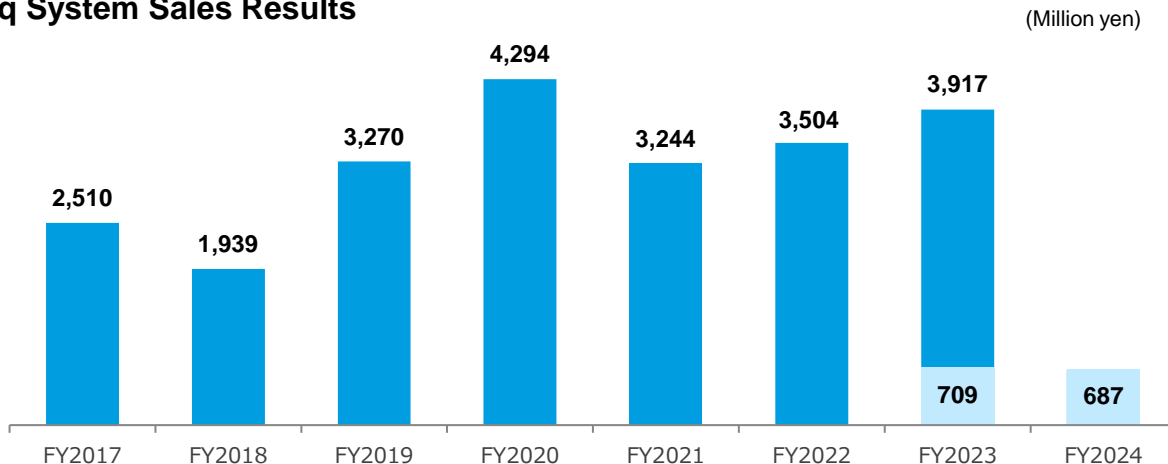
## 3. Sales business

### 3.3 Iq System sales

Iq-System sales down 3.1% YoY **(22) million yen**

Sales price revisions gradually permeated and prices rose, resulting in a stronger reliance on rentals and a tendency to postpone the timing of purchases.

#### Iq System Sales Results



#### Cumulative Iq System sales

**25.5 billion yen**

※ Only for our sales

#### Sales in 1Q

**680 million yen**  
**(3.1)% YoY**

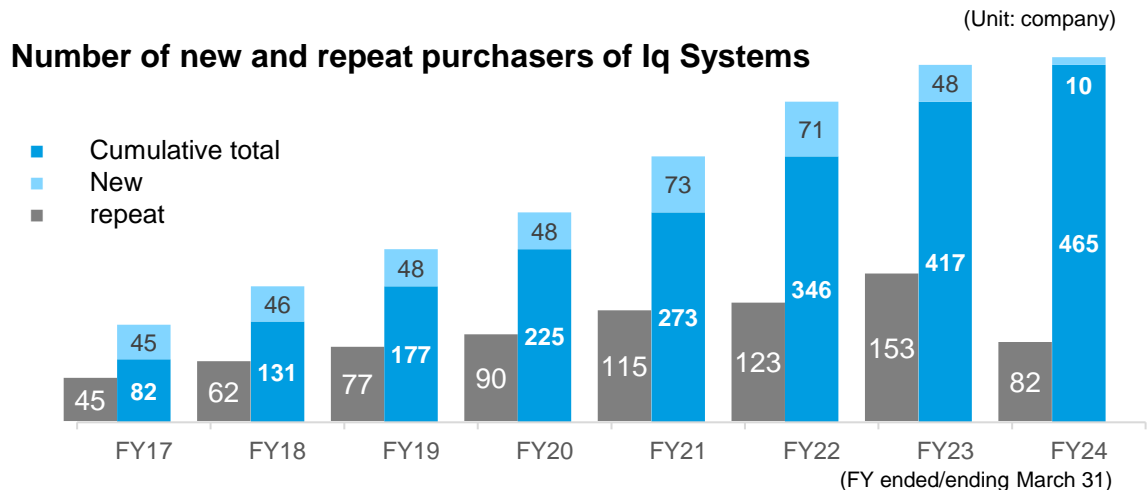
(FY ended/ending March 31)



### 3. Sales business

#### 3.4 Number of companies purchasing the Iq system

The number of companies purchasing Iq Systems is steadily increasing, and the number of repeat orders from purchasing customers is increasing. Further increase in repeat demand is expected as the number of purchased companies is accumulated.



**Cumulative number of companies purchasing Iq Systems**

**475 companies**

Increase by 10 companies compared to the end of the previous fiscal year

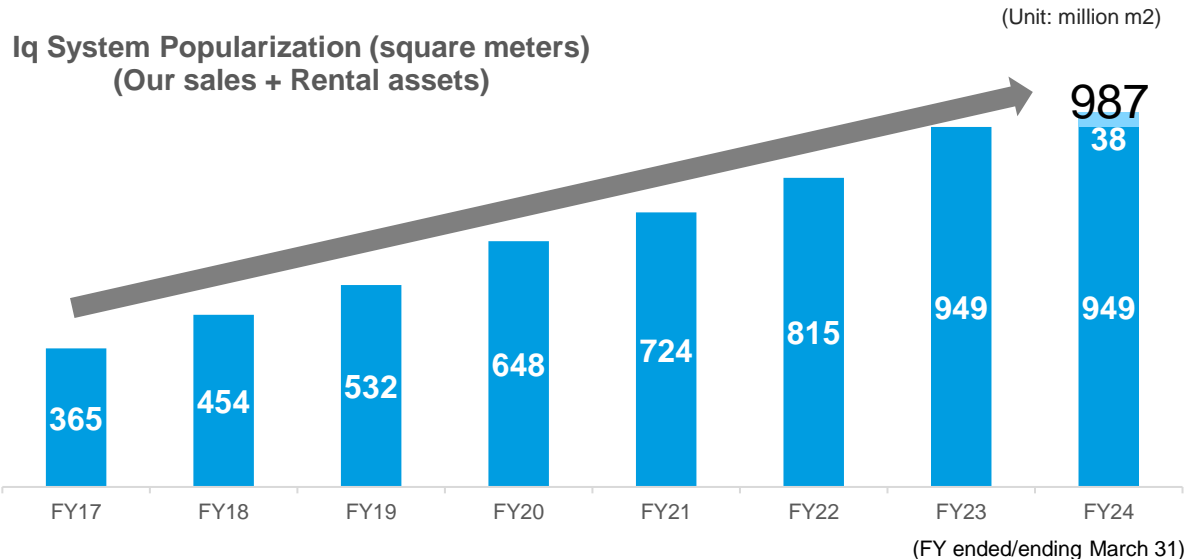
※ Only for our sales  
※ Number of repeat purchasers is a single-year result



### 3. Sales business

#### 3.5 Iq System Popularization (No. of square meters)

#### Steady penetration of next-generation foothold in the industry



**Cumulative number of penetrated square meters in the Iq system**

**9,870,000m<sup>2</sup>**

**Increase of 380,000m<sup>2</sup> compared to the end of the previous fiscal year**

※ Proprietary calculations based on sales and rental asset holdings

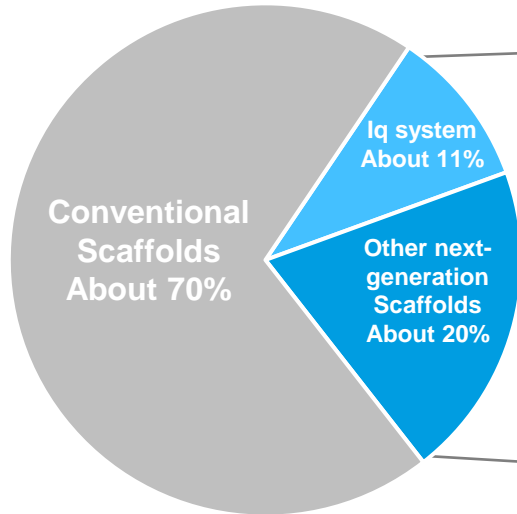


### 3. Sales business

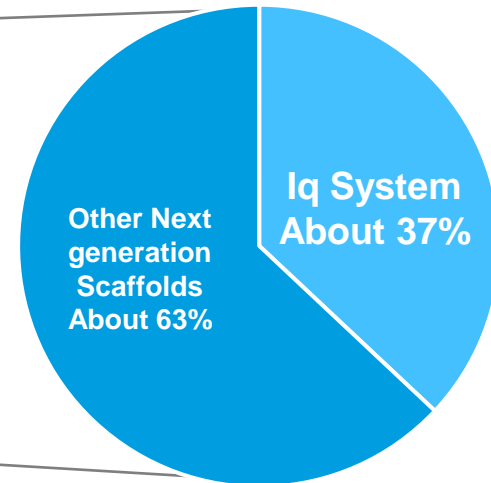
#### 3.6 Share of the Scaffolding

**Popularization of next-generation scaffolds in the industry and penetration of Iq Systems are firm**

Share of the foothold



Share of next-generation foothold



※ Our research





## 3. Sales business

### 3.7 Quarterly Results by Segment

	Fiscal year ended March 31, 2022				Fiscal Year ended March 31, 2023				Fiscal Year ending March 31, 2024			
	(Million yen)											
(Change from the previous year)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
Segment sales	+17.5%	+39.9%	+18.6%	(10.5)%	(22.1)%	(9.8)%	+18.8%	+2.0%	+17.1%	-%	-%	-%
Segment profit	+8.7%	+92.8%	(28.9)%	+1.9%	(59.1)%	(34.1)%	+79.6%	(37.8)%	+116.0%	-%	-%	-%
	First half		Second half		First half		Second half		First half		Second half	
Net sales	7,134(+29.0%)		6,495(+0.6%)		6,040((15.3)%)		7,116(+9.6%)		-(-%)		-(-%)	
Segment profit	871(+50.8%)		762((7.8)%)		495((43.0)%)		692((9.2)%)		-(-%)		-(-%)	
Net sales	13,629(+13.7%)				13,157((3.5)%)				-(-%)			
Segment profit	1,633(+16.3%)				1,189((27.2)%)				-(-%)			

※ Segment sales and segment profit are figures that include internal transactions.



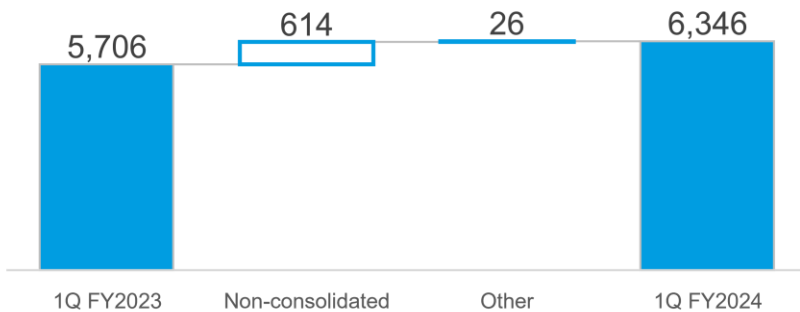
## 4. Rental business

### 4.1 Factors behind changes from the same period of the previous fiscal year

#### Sales: +640 million yen (+11.2% YoY)

- The next-generation scaffolding Iq System utilization rate (rental volume) remained high, mainly for maintenance and repair work in the Tokyo metropolitan area.
- In the civil engineering field, despite delays in some construction starts, utilization rate increased.

(Million yen)



#### Operating income: +217 million yen (+54.6% YoY)

- Profit increased due to an increase in sales resulting from an increase in the utilization rate.
- The main reason for the increase in SG&A expenses is an increase in personnel expenses

(Million yen)



(FY ended/ending March 31)

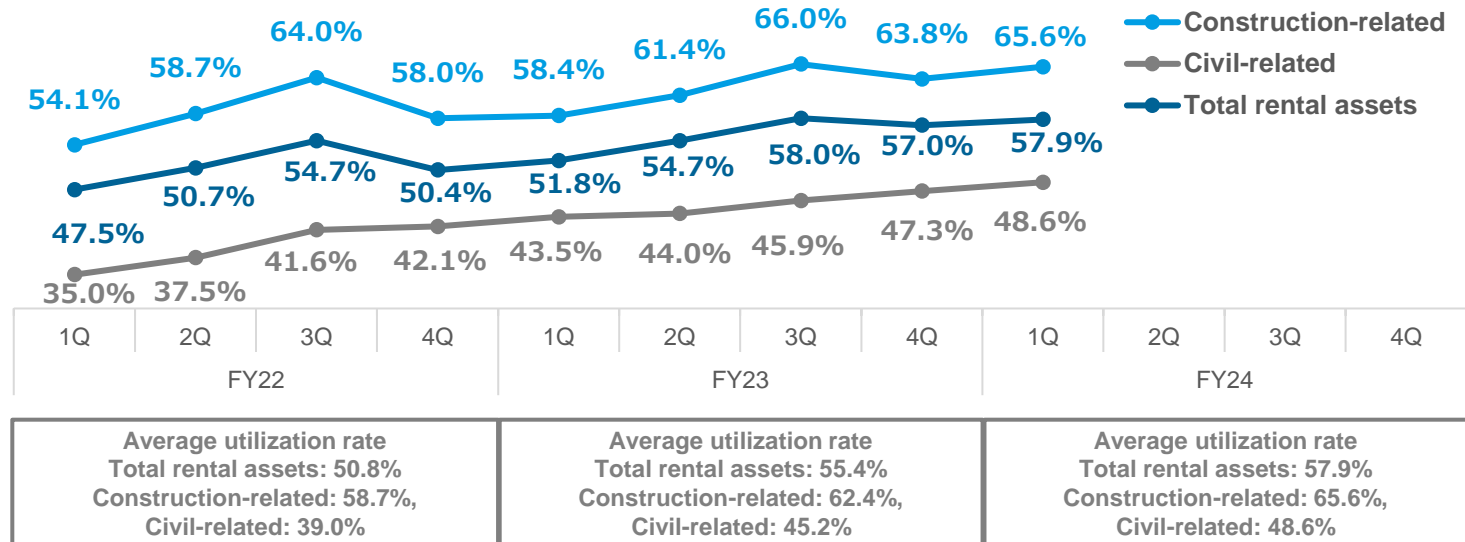


## 4. Rental business

### 4.2 Utilization Rates by Rental Asset Classification

※ The trend of utilization rates is the mountain type with the peak in 3Q in a typical year ※ Utilization Rates = rental volume / Rental assets held

**Utilization rates for both construction and civil engineering businesses exceeded those of the same period last year, and overall utilization rates for rental assets remained at a high level.**



(FY ended/ending March 31)

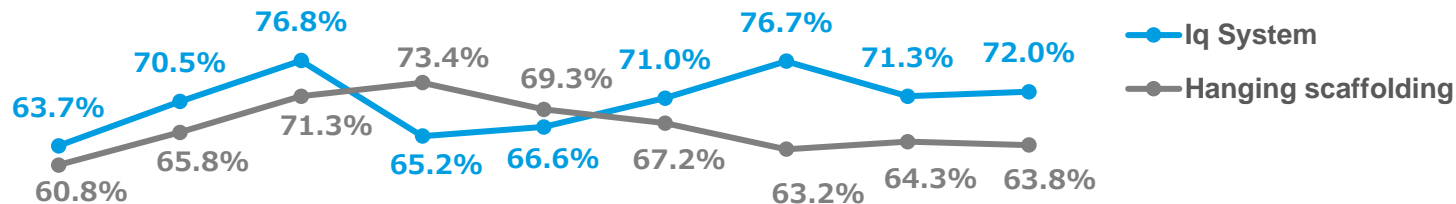


## 4. Rental business

### 4.3 Trends in utilization Rates by Major Products

\*Trends in utilization Rates are the peak in 3Q in normal years \*utilization Rates = Loans / Assets held

#### Iq System and Hanging scaffolding Recorded high utilization rates year on year



1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
FY22				FY23				FY24			
Average utilization rate Iq system: 69.1% Hanging scaffolding: 68.3%				Average utilization rate Iq system: 71.5% Hanging scaffolding: 65.8%				Average utilization rate Iq system: 72.0% Hanging scaffolding: 63.8%			

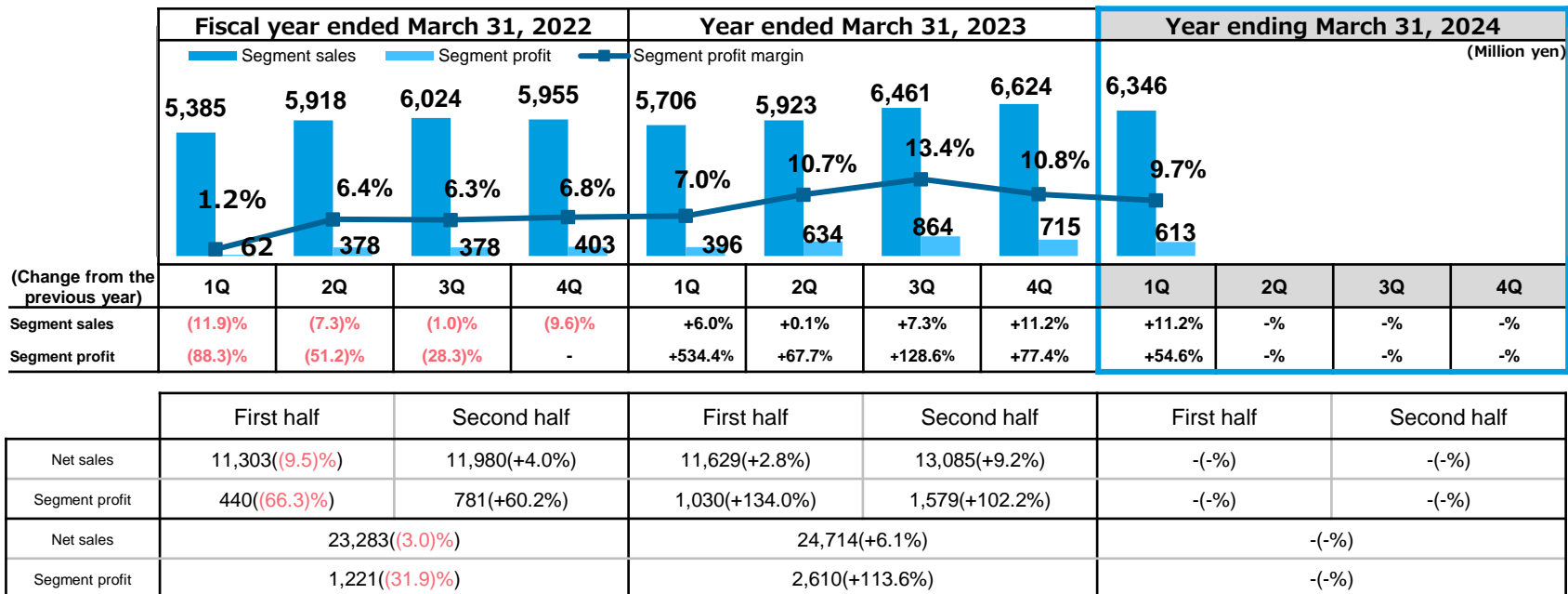


(FY ended/ending March 31)



## 4. Rental business

### 4.4 Quarterly Results by Segment



※ Segment sales and segment profit are figures that include internal transactions.

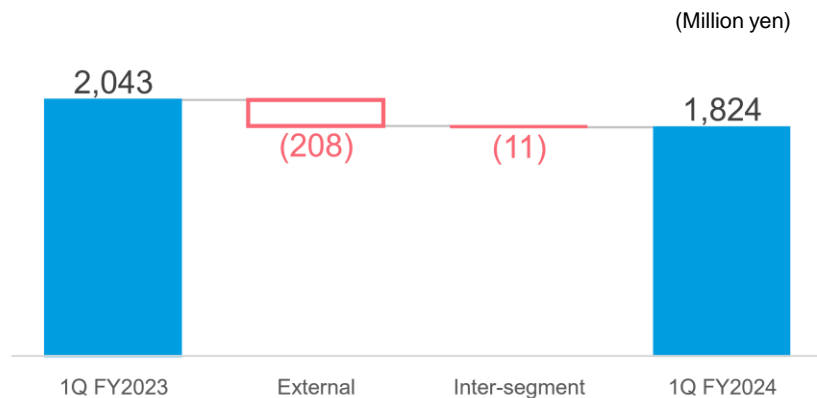


## 5. Overseas Business

### 5.1 Factors behind changes from the same period of the previous fiscal year

#### Sales: (219) million yen YoY (10.7)%

- Sales demand declined despite expansion of rental demand in South Korea.
- Sales in Vietnam to Japan increased
- In the Philippines, the level was the same as the previous fiscal year due to delays and delays in construction work



#### Operating income: (65) million yen YoY (61.9)%

- Profit decreased due to the effect of lower sales and an increase in SG&A expenses.





## 5. Overseas Business

### 5.2 Major projects

#### South Korea

- Incheon Airport Terminal 2 Expansion
- Jonan Seoul University Hospital
- Seoul University Medical Library
- Incheon Nishi-ku Renrikubashi PC HOUSE
- Keihoku Eitoku Panak Hotel Resort

#### Philippines

- Metro Manila metropolitan subway
- North-South Commuter Railway
- Metro Rail Transit Line 7 (MRT7)
- Metro Manila Skyway (MMS)



## 5. Overseas Business

### 5.3 Quarterly Results by Segment

	Fiscal year ended March 31, 2022				Year ended March 31, 2023				Year ending March 31, 2024				
	Segment sales				Segment profit				Segment Profit Margin				
	1,419	1,711	1,612	1,666	2,043	2,419	2,310	2,213	1,824				
	3.4%	7.8%	2.0%	3.8%	5.2%	4.7%	4.7%	3.5%	2.2%				
	47	134	32	63	105	113	109	77	40				
(Change from the previous year)	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
Segment sales	+3.1%	+34.2%	+32.6%	+16.4%	+43.9%	+41.3%	+43.3%	+32.8%	(10.7)%	-%	-%	-%	
Segment profit	+152.3%	-	+6576.3%	-	+122.0%	(16.4)%	+240.6%	+20.6%	(61.9)%	-%	-%	-%	
	First half		Second half		First half		Second half		First half		Second half		
Net sales	3,130(+18.1%)		3,279(+23.8%)		4,462(+42.5%)		4,523(+37.9%)		-(-%)		-(-%)		
Segment profit	181(-)		96(-)		218(+20.4%)		185(+92.7%)		-(-%)		-(-%)		
Net sales	6,410(+20.9%)				8,986(+40.2%)				-(-%)				
Segment profit	277(-)				404(45.8%)				-(-%)				

※ Segment sales and segment profit are figures that include internal transactions.





## 6. Consolidated Balance Sheets

### 6.1 Changes in major accounts

#### [Assets] (Major items)

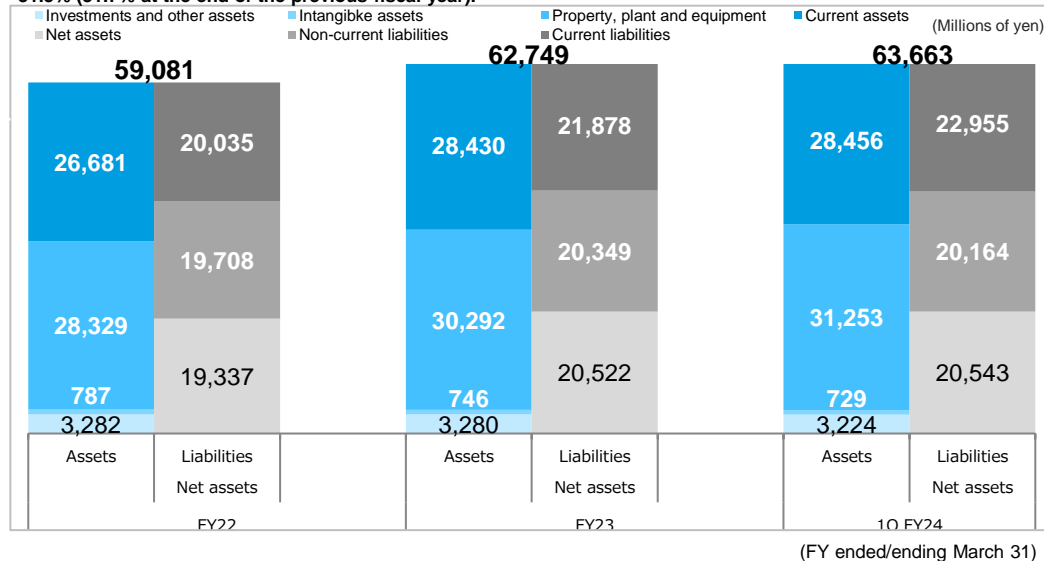
Current assets	YoY
Cash and deposits	: 8,475 million yen (+179 million yen)
Notes and accounts receivable-trade	: 10,600 million yen ((852) million yen)
Inventories	: 8,770 million yen (+586 million yen)
<b>Fixed assets</b>	
Rental assets, net	: 15,346 million yen (+997 million yen)

#### [Liabilities] (Major items)

Current liabilities	
Short-term borrowings	: 5,495 million yen (+1,586 million yen)
<b>Long-term liabilities</b>	
Bonds payable	: 4,215 million yen ((48) million yen)
Long-term debt	: 12,011 million yen ((241) million yen)
<b>Net assets</b>	
Total shareholders' equity (capital stock, retained earnings, etc.)	: 19,518 million yen (+44 million yen)

The increase in total assets will be planned production in anticipation of future demand, Impact of increases in inventories and rental assets.

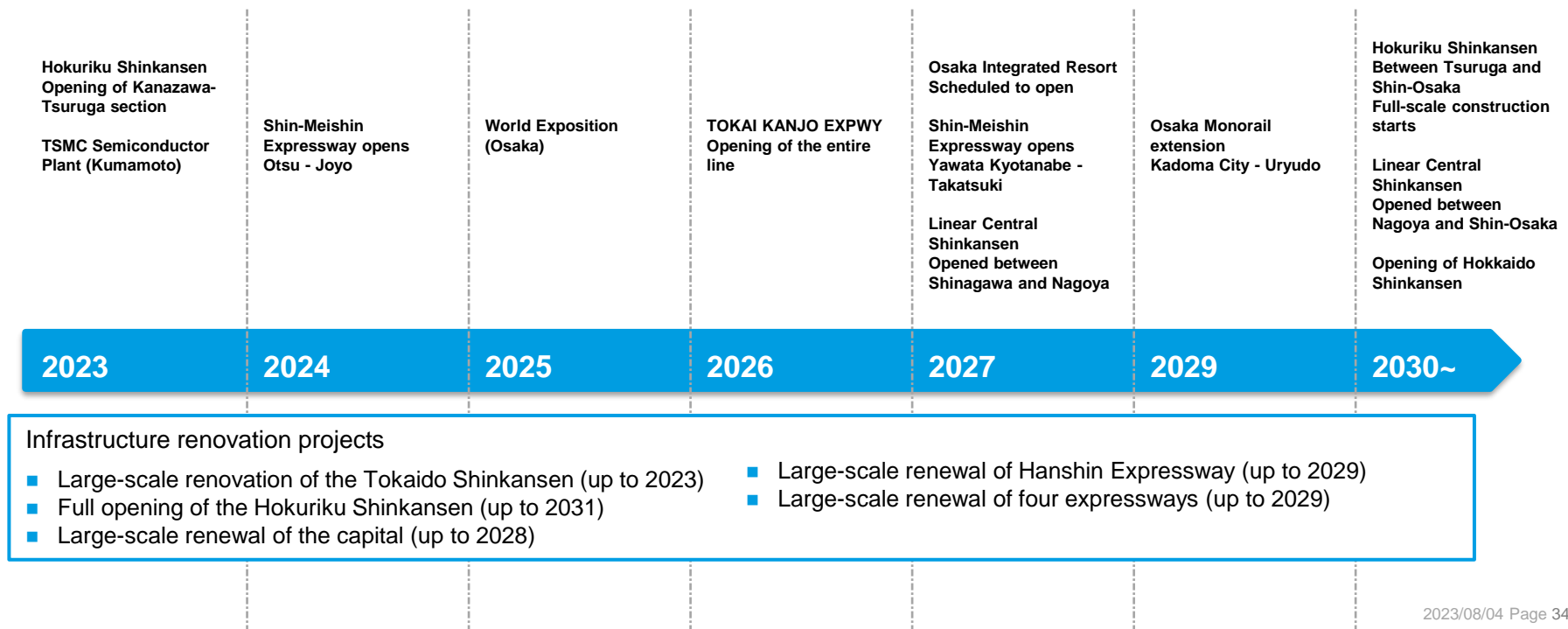
The shareholders' equity ratio decreased 0.4 of a percentage point from the end of the previous fiscal year to 31.3% (31.7% at the end of the previous fiscal year).





## 7. Future Outlook

### 7.1 Industry-related projects





## 7. Future Outlook

### 7.2 Medium-Term Management Plan

#### Management Vision

Create new value through transformation and aim for sustainable growth by becoming a partner to our customers

#### Consolidated profit target

FYE March 31, 2024  
Consolidated  
operating income

**¥ 3.8 billion**

#### Basic Strategy

①

Develop services that blend hardware and software, with a focus on the Iq System

②

Strengthen products for maintenance/repairs and infrastructure redevelopment

③

Nurture businesses beyond the temporary equipment sector

④

Redevelop overseas business bases



## 7. Future Outlook

### 7.3 Platform Business Overview

**The platform we provide solves the management issues and business issues of our customers and expands the possibilities of our business to an unlimited extent**

Takamiya Platform  DX

Permanent Partner Relationship, realized with Digital Transformation

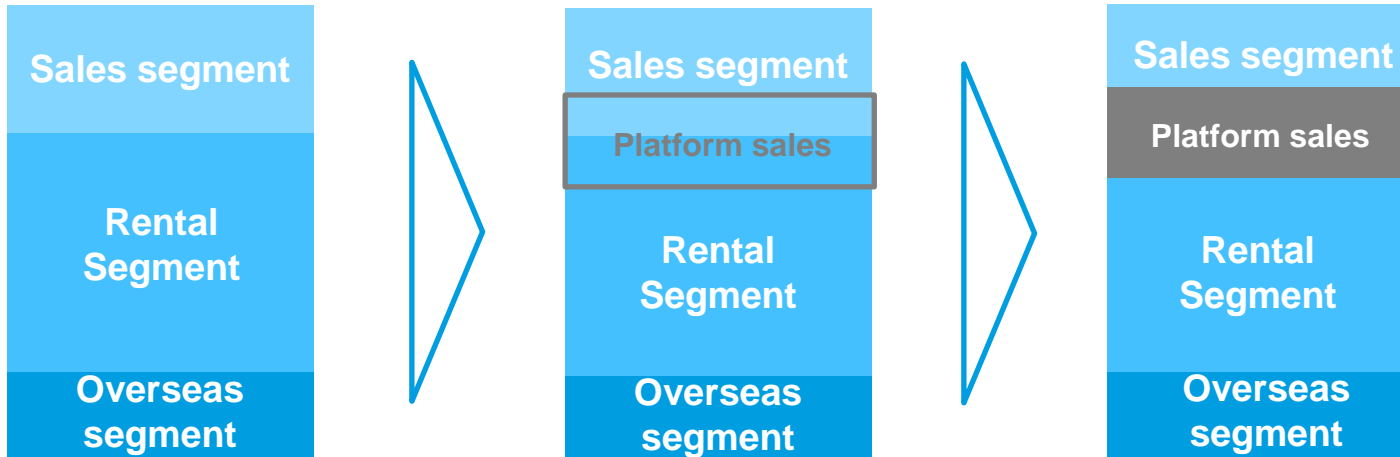


## 7. Future Outlook

### 7.4 Platform business sales

#### Platform sales

⇒ Extract relevant sales from rental and sales segments



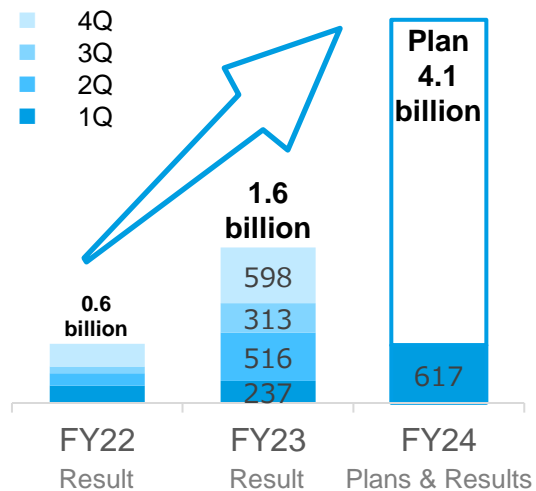


## 7. Future Outlook

### 7.5 Platform base

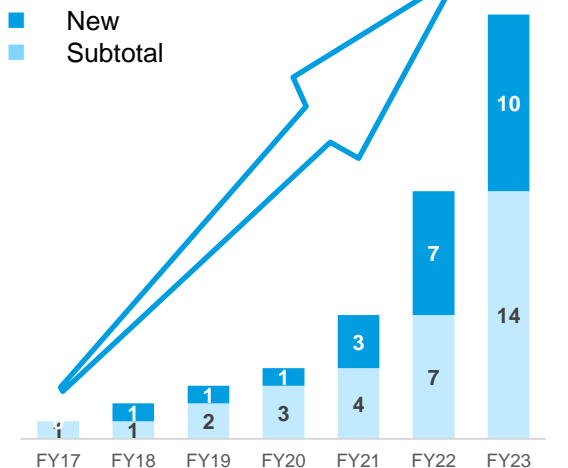
#### Platform sales

(Million yen)



#### Number of lq system deposit service users

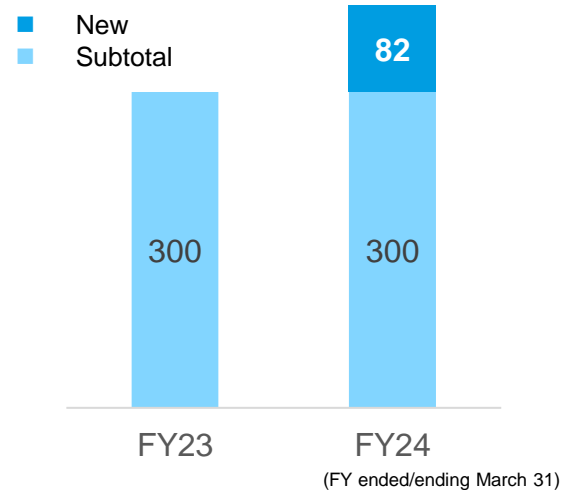
(Unit: 1 company)



#### OPERA users

(Unit: 1 company)

Service launched on April 1, 2022



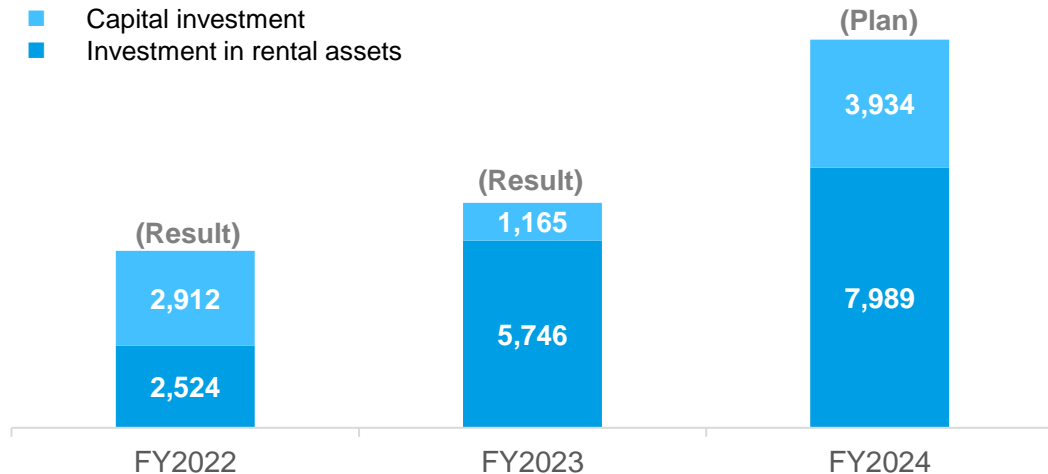


## 7. Future Outlook

### 7.6 Investment plan

#### Implement investment based on the plan Expansion of platform functions and promotion of DX

- Capital investment
- Investment in rental assets



#### Capital investment

- Sequential implementation of Takamiya Lab. West related construction projects from the fiscal year ending March 31, 2024

#### Investment in rental assets

- Steadily invest in improving productivity, such as DX and IoT, to strengthen platform functions
- Increase investment to ensure stable supply of Iq System

(FY ended/ending March 31)



## 7. Future Outlook

### 7.7 Consolidated Earnings Forecast & Dividend Forecast

#### Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Quarterly Earnings per share
	Million yen	%	Million yen	%	Million yen	%	Million yen	%	Yen
2Q (cumulative)	22,400	13.1	1,300	70.3	1,220	7.3	770	3.1	16.53
Full year	48,000	14.6	3,800	68.7	3,580	49.1	2,420	65.7	51.95

#### Dividend Forecast

(Percentages represent year-on-year changes for the full fiscal year and year-on-year changes for the quarter.)

	Dividends per share					Total dividends (Total)	Dividend Payout (Consolidated)	Dividends on equity (Consolidated)
	1Q	2Q	3Q	4Q	Total			
	Yen	Yen	Yen	Yen	Yen	Million yen	%	%
Year ended March 31, 2023	-	6.00	-	8.00	14.00	652	44.6	3.4
Fiscal year ending March 31, 2024 (Forecast)	-	6.00	-	8.00	14.00		27.0	





## 8. Progress in Compliance with Prime Market Listing Maintenance Criteria

### 8.1 Compliance status

#### Status of compliance with the maintenance standards for listing on the prime market

	Listing maintenance standards	Takamiya	Compliance status
Number of shares in circulation (units)	20,000 units	253,080 units	○
Market capitalization of tradable shares (Billion yen)	10 billion yen	8.2 billion yen *1	x
Ratio of issued shares (%)	35.0%	54.3%	○
Average daily trading value (Billion yen)	0.2 billion yen	0.18 billion yen *2	x

※ The number of shares in circulation (unit), the total market value of shares in circulation (billion yen), and the ratio of shares in circulation (percent), Calculations are based on the distribution of our share certificates, etc. as of the record date (March 31, 2023) of the Tokyo Stock Exchange, Inc.

※1 The average of the daily closing prices for the three-month period prior to the end of the fiscal year is used to calculate the secondary market capitalization. (403.90 yen)

※2 Average daily trading value is calculated for the period from January to December 31, 2022.



## 8. Progress in Compliance with Prime Market Listing Maintenance Criteria

### 8.2 Market capitalization of issued shares

**Market capitalization of issued shares = Number of issued shares x Share price**

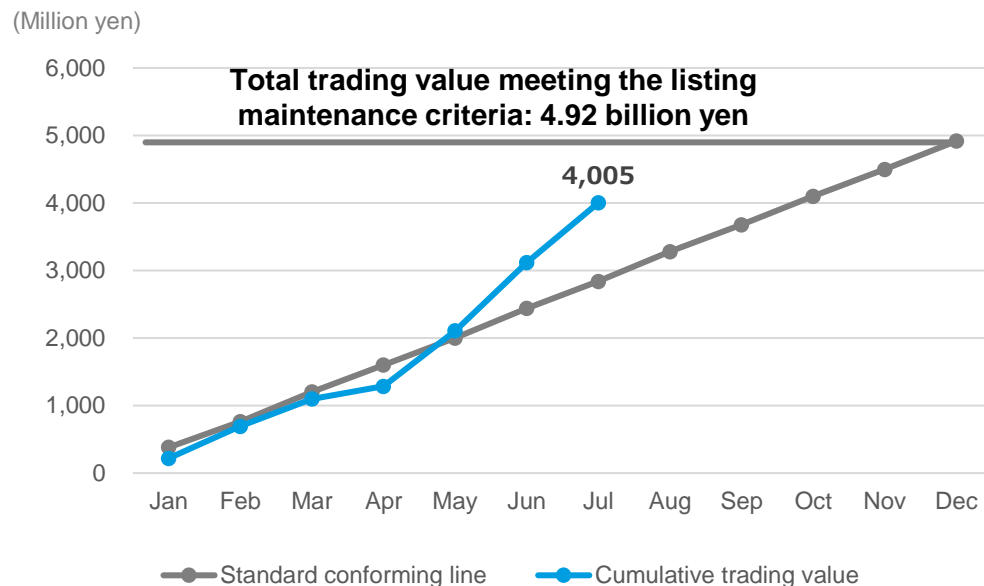
	Prime market Listing maintenance standards	Previous assessment period Jan.-Mar. 2023		Last 3 months May-July 2023	Benchmark clearance January-March 2024
Number of shares in circulation (units)	20,000 units	203,175 units	○	⇒	⇒
Ratio of outstanding shares (%)	35.0%	43.6%	○	⇒	⇒
Stock price (3-month average)	-	403.90 yen	x	506.38 yen	○
Market capitalization of tradable shares (Billions of yen)	10 billion yen	8.2 billion yen		10.2 billion yen	
					<b>10 billion yen</b>

- The minimum stock price (3-month average) is 492.19 yen
- A decline in [the number of shares in circulation] requires an increase in the average stock price.
- The three-month average stock price from January to March 2024 is used to determine the listing maintenance criteria.



## 8. Progress in Compliance with Prime Market Listing Maintenance Standards

### 8.3 Average daily trading value



### Judgment period

January 4 - December 29, 2023 (246 days)

- Need to achieve total trading value of 4,920 million yen to meet listing maintenance criteria
- Progress as of the end of July: JPY4.005 billion (achievement rate: 81.4%)
- If 915 million yen can be achieved in the remaining 104 days, the standard conforms \*Average daily conversion is 8.8 million yen



## Reference Materials



## Platform service infrastructure

Platform Portal [OPERA]



**OPERA** WEB オーダーシステム  
【オペラ】

アカウントを申し込むだけで、24時間いつでも注文可能

### Platform Portal [OPERA]

- On the Web for placing and receiving orders by phone and fax
- Can order 24 hours a day, 365 days a year
- Reservation of delivery vehicles is available, etc.

**Consolidate all services deployed by the platform**  
**Unified management of platform use through OPERA**



## Development and manufacturing

Products handled

### Next-Generation Scaffolding Iq System



- Improved workability, ease of assembly, and operability compared to conventional scaffolds
- 190 cm above the floor, 20 centimeters above the floor of a conventional scaffolding
- Working floors without steps or gaps
- Weight reduction of up to 2 kilograms
- Handrail at a higher position than the hips
- Storage space : 50% DOWN
- Number of transportation trucks : 30% DOWN



# Development and manufacturing

Products handled

## Temporary construction equipment



Tool-less fitting lock system  
**YT lock system**



**clamp**



Panel hanging scaffolding  
**SPIDER PANEL**



System hanging scaffolding  
**VMAX**

## Environment-related

Agricultural Green House  
**G - Castle**



Solar Carport  
**POGERO**



## Building Materials

**[WUTEC-SF]**



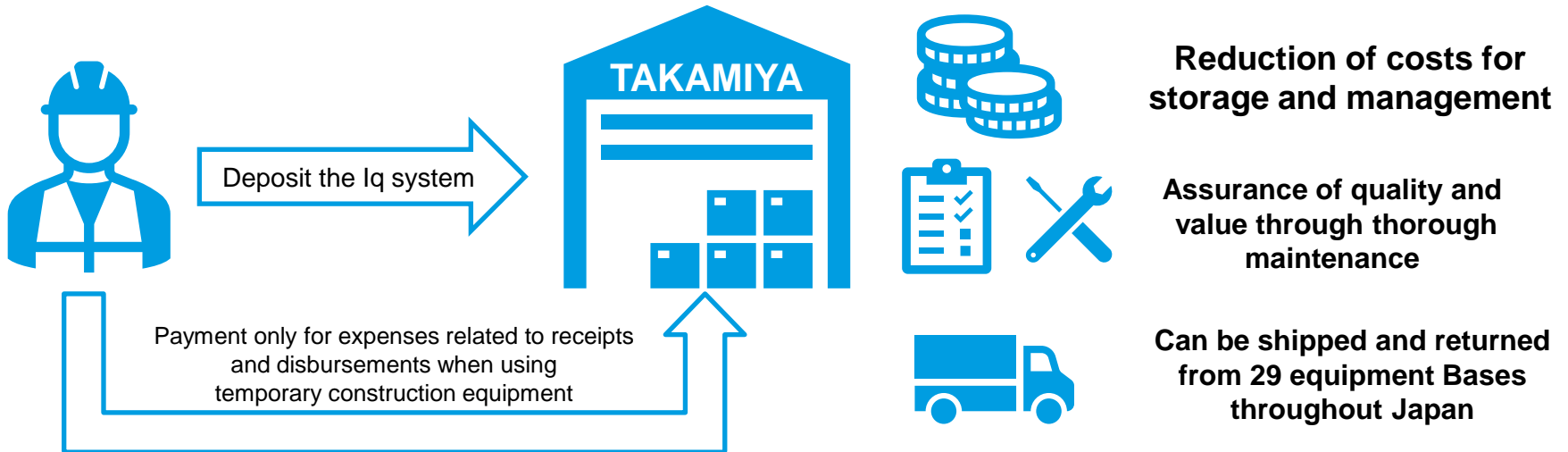
**[Oct brace]**





# Sales

**Takamiya is responsible for the management, maintenance, and warehousing of purchased Iq Systems.**

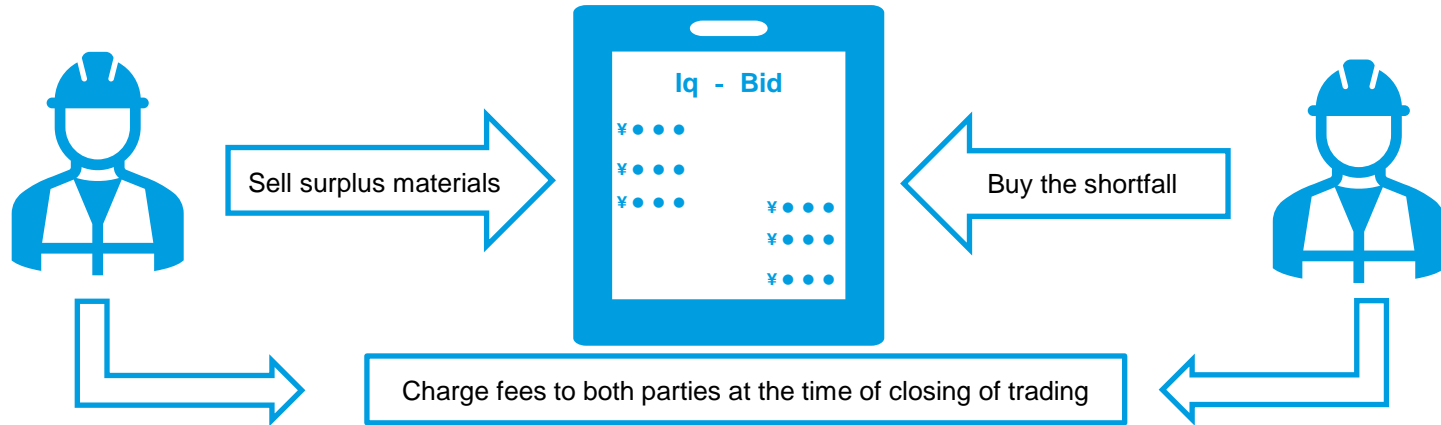






# Sales

## Digital market that creates asset value on the temporary construction equipment [Iq - Bid]

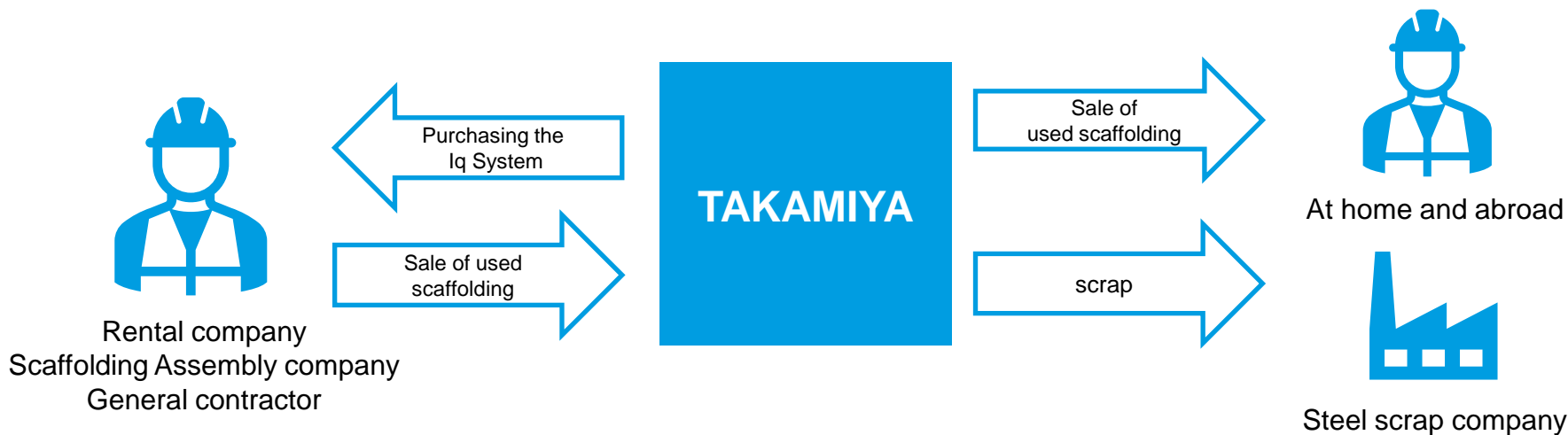


**By creating a secondary distribution market, the asset value (transaction price) of temporary construction equipment owned can be visualized. Achieve optimal temporary equipment ownership through sales and purchases, as the operating status of temporary equipment is visualized.**



# Sales

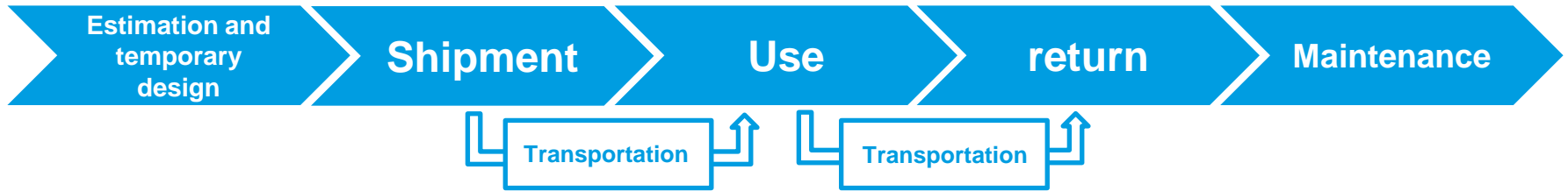
**Purchase of used scaffolds to promote the replacement of existing scaffolds with next-generation scaffolds.**





# Rental

Structure for recording sales



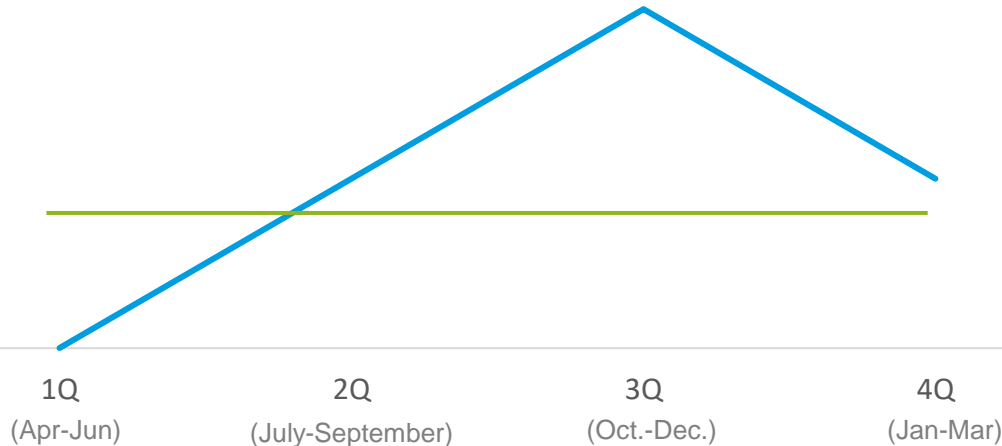
- ◆ Rental fee is product unit price x quantity x number of days (rental period is at least 1 month)
- ◆ Costs associated with shipments are borne by customers based on product unit price x quantity
- ◆ Regardless of the progress of construction, billed on the closing date of each month
- ◆ Invoice for damaged equipment at new price when returned
- ◆ In the case of transportation using our service, a bill occurs.



# Rental

Annual Business Trends

## Temporary equipment rentals increased from 1Q to 3Q and declined in 4Q











- ◆ Toward year-end handover, For the use of temporary equipment Concentrated around October to December
- ◆ As depreciation of rental assets becomes a cost throughout the year, Difficult to generate profits in 1Q, when utilization rates are low
- ◆ We returned more rental assets in the 4Q, Maintenance costs tend to increase and profit margins tend to fall



# Rental

Construction field

## Corresponding field: Construction, Civil Engineering, New Construction, Maintenance and Repair, Underground to Skyscraper

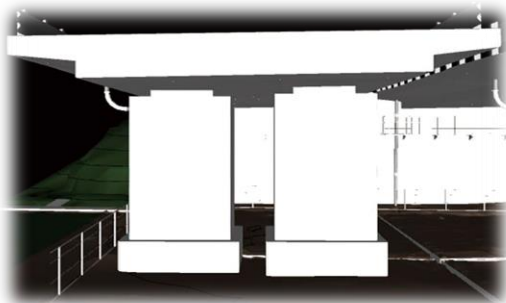
<p>Construction (new construction, maintenance and repair)</p>  <p>buildings, apartments, warehouses, etc.</p>	<p>Bridges (new construction, maintenance and repair)</p>  <p>Expressways, railways, viaduct, bridges, etc.</p>	<p>Tunnel and underground construction</p>  <p>Subway, pipeline, utility tunnel, etc.</p>	<p>Plant</p>  <p>Dump, incinerators, plants</p>
<p>Repairs of high-rise buildings</p>  <p>Maintenance and repair of super-high-rise buildings</p>	<p>Demolition work</p>  <p>Advance, repair, demolition of buildings, etc.</p>	<p>Slope disaster prevention construction</p>  <p>Disaster prevention construction to prevent sediment-related disasters</p>	<p>Ports and harbors (levees, etc.)</p>  <p>Tide banks to prevent storm surges, storm surges, and tsunami damage</p>



# Design and construction

## 3D laser scanner

Creation of a 3D data model by accurate measurement by specialist staff of body information that is difficult to understand or do not exist in 2D



Utilization of shot point group data

- ◆ Visual confirmation of the unevenness of the ground
- ◆ Measurement of wall dimensions from location information





## Design and construction

### CAD automatic drawing system [RABOT]

**Promote construction DX, improve productivity by shortening temporary drawing time, and reduce costs**



- ◆ Simplification of plan assignments and dimensions
- ◆ Automation to reduce human error
- ◆ No need for specialized knowledge (from outsourcing to in-house production)
- ◆ Preparation of scaffolding drawing First year ⇒ Work time to 1/2



**Currently, only 2D drawings are prepared,  
and 3D drawing functions are scheduled to be expanded.  
In cooperation with OPERA, from drawing creation to rental ordering**



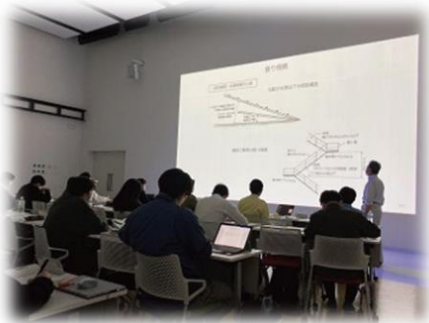


# Design and construction

## Construction management and safety education

**Expansion of a network of contractors enables the assembly of scaffolding nationwide**

**Provision of security education services and scaffolding safety consulting related to scaffolding**



### Various courses

- ◆ Special education such as the assembly of scaffolds
- ◆ Special Education on Full Harness Crash Discontinuation Equipment
- ◆ Special training for workers handling asbestos
- ◆ Special training for dangerous work involving oxygen deficiency and hydrogen sulfide
- ◆ Training to improve the skills of chiefs of work assembling scaffolds
- ◆ Education for foremen and OH&S managers
- ◆ Training to improve skills of managers and safety and health managers



# Management and logistics

## Temporary construction equipment delivery

Transportation of temporary construction equipment to construction sites from 29 Equipment Bases nationwide



- ◆ Maintenance of equipment by factories certified for temporary equipment
- ◆ Own quality control standards that exceed industry standards
- ◆ Visualization of management and maintenance systems using fixed-point cameras, etc.



# Management and logistics

## Equipment Base

### Tohoku

- Aomori Higashidori Base
- Iwate Morioka Base
- Miyagi Sendai 2nd Base
- Fukushima Hirono Base

### Kanto

- Ibaraki Chuo Base
- Ibaraki Tsukuba Base
- Ibaraki Dejima Base
- Chiba Ichihara Base
- Chiba Okido Base
- Saitama Kuki Base
- Kanagawa Aikawa Base

### Koshinetsu and Hokuriku

- Niigata Yokogoshi Base
- Niigata Nagaoka Base
- Shinshu Nagano Base
- Nagano Iida Base
- Ishikawa Kanazawa Base
- Fukui Sabae Base

### Tokai

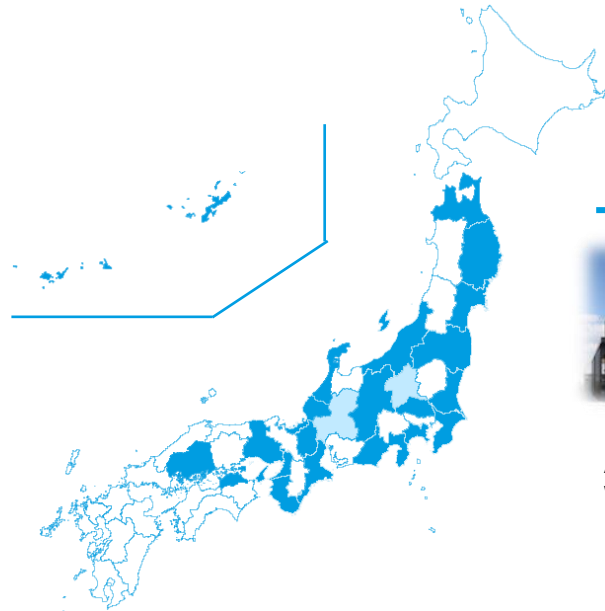
- Shizuoka Yoshida Base
- Tokai Kisosaki Base

### Kansai

- Shiga Omihachiman Base
- Osaka Hirakata Base
- Osaka Settsu Base
- Wakayama Momoyama Base
- Hyogo Tojo Base
- Hyogo Kobe Base

### Chushikoku-Okinawa

- Hiroshima Shiwa Base
- Kagawa Sanuki Base
- Okinawa Naha Base



## Takamiya Lab.



Amagasaki, Takamiya Lab.  
West



# Management and logistics

## Takamiya Lab. West

**R&D base that pursues the safety and convenience of the products and services TAKAMIYA provides**



- ◆ Introduction of Track Scale
- ◆ Customer materials management through automated warehouses
- ◆ Product exhibition and construction experience
- ◆ Various safety seminars
- ◆ Industry's fastest receipt and shipping
- ◆ Joint product development





# Quarterly Results by Segment (Cumulative)

(Million yen)		FYE March 31, 2023				FYE March 31, 2024			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Sales business</b>	Segment sales	2,472	6,040	9,509	13,157	2,895	-	-	-
	Of which, sales to external customers	2,386	6,018	9,466	12,924	2,840	-	-	-
	Segment profit	127	496	830	1,189	275	-	-	-
	Segment profit margin	5.2%	8.2%	8.7%	9.0%	9.5%	-	-	-
(Change from the previous year)	Segment sales	(22.1)%	(15.3)%	(5.4)%	(3.5)%	+17.1%	-	-	-
	Segment profit	(59.1)%	(43.0)%	(21.5)%	(27.2)%	+116.0%	-	-	-
<b>Rental business</b>	Segment sales	5,706	11,629	18,090	24,714	6,346	-	-	-
	Of which, sales to external customers	5,705	11,628	18,088	24,676	6,338	-	-	-
	Segment profit	396	1,030	1,894	2,610	613	-	-	-
	Segment profit margin	7.0%	8.8%	10.5%	10.6%	9.7%	-	-	-
(Change from the previous year)	Segment sales	+6.0%	+2.8%	+4.4%	+6.1%	+11.2%	-	-	-
	Segment profit	+534.4%	+134.0%	+131.5%	+113.6%	+54.6%	-	-	-
<b>Overseas Business</b>	Segment sales	2,043	4,462	6,772	8,986	1,824	-	-	-
	Of which, sales to external customers	925	2,153	3,131	4,293	717	-	-	-
	Segment profit	105	218	327	404	40	-	-	-
	Segment profit margin	5.2%	4.8%	4.8%	4.5%	2.2%	-	-	-
(Change from the previous year)	Segment sales	+43.9%	+42.5%	+42.8%	+40.2%	(10.7)%	-	-	-
	Segment profit	+122.0%	+20.4%	+52.8%	+45.8%	(61.9)%	-	-	-
	Total sales	10,221	22,131	34,372	46,858	11,066	-	-	-
	Of which, sales to external customers	9,017	19,799	30,686	41,894	9,896	-	-	-



# Quarterly Results by Segment

(Million yen)		FYE March 31, 2023				FYE March 31, 2024			
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q
<b>Sales business</b>	Segment sales	2,472	3,568	3,469	3,647	2,895	-	-	-
	Of which, sales to external customers	2,386	3,632	3,448	3,458	2,840	-	-	-
	Segment profit	127	368	334	358	275	-	-	-
	Segment profit margin	5.2%	10.3%	9.6%	9.8%	9.5%	-	-	-
(Change from the previous year)	Segment sales	(22.1)%	(9.8)%	+18.8%	+2.0%	+17.1%	-	-	-
	Segment profit	(59.1)%	(34.1)%	+79.6%	(37.8)%	+116.0%	-	-	-
<b>Rental business</b>	Segment sales	5,706	5,923	6,461	6,624	6,346	-	-	-
	Of which, sales to external customers	5,705	5,923	6,460	6,588	6,338	-	-	-
	Segment profit	396	634	864	715	613	-	-	-
	Segment profit margin	7.0%	10.7%	13.4%	10.8%	9.7%	-	-	-
(Change from the previous year)	Segment sales	+6.0%	+0.1%	+7.3%	+11.2%	+11.2%	-	-	-
	Segment profit	+53.4%	+67.7%	+128.6%	+77.4%	+54.6%	-	-	-
<b>Overseas Business</b>	Segment sales	2,043	2,419	2,310	2,213	1,824	-	-	-
	Of which, sales to external customers	925	1,228	978	1,162	717	-	-	-
	Segment profit	105	113	109	77	40	-	-	-
	Segment profit margin	5.2%	4.7%	4.7%	3.5%	2.2%	-	-	-
(Change from the previous year)	Segment sales	+43.9%	+41.3%	+43.3%	+32.8%	(10.7)%	-	-	-
	Segment profit	+122.0%	(16.4)%	+240.6%	+20.6%	(61.9)%	-	-	-
	Total sales	10,221	11,910	12,241	12,486	11,066	-	-	-
	Of which, sales to external customers	9,017	10,782	10,887	11,208	9,896	-	-	-



# Financial Highlights

(Million yen)

	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
<b>Net sales</b>	23,201	28,113	32,443	34,261	34,350	36,763	36,114	42,182	46,055	38,812	39,800	41,894
<b>Gross profit on sales</b>	7,202	8,196	9,832	10,856	11,291	10,991	10,431	12,132	14,014	10,996	11,181	12,587
<b>SG&amp;A expenses</b>	6,165	6,590	6,781	7,758	8,307	8,561	8,740	9,418	10,311	9,410	9,499	10,334
<b>Operating Income (1)</b>	1,037	1,605	3,051	3,098	2,983	2,429	1,690	2,713	3,703	1,586	1,682	2,253
<b>Ordinary income</b>	1,080	1,553	3,006	3,325	2,731	2,337	1,610	2,662	3,541	1,569	1,954	2,400
<b>Profit attributable to owners of parent</b>	755	807	1,768	2,070	2,153	1,516	1,252	1,637	2,370	857	965	1,415
<b>Depreciation (CF) ②</b>	3,088	3,280	3,369	3,649	4,137	4,502	4,662	4,777	4,804	4,815	4,784	5,140
<b>EBITDA(①+②)</b>	4,126	4,886	6,421	6,747	7,120	6,932	6,353	7,491	8,508	6,402	6,466	7,393
<b>ROE (Return on equity)</b>	12.7%	12.2%	21.5%	19.8%	18.5%	12.6%	9.8%	12.0%	14.7%	4.7%	5.2%	7.3%
<b>Net income to net sales</b>	3.3%	2.9%	5.4%	6.0%	6.3%	4.1%	3.5%	3.9%	5.1%	2.2%	2.4%	3.4%
<b>Total assets turnover</b>	0.7	0.8	0.9	0.8	0.7	0.7	0.7	0.8	0.8	0.7	0.7	0.7
<b>Financial leverage</b>	5.2	4.9	3.9	3.8	4.3	4.3	4.0	3.8	3.5	3.2	3.1	3.0
<b>ROA</b>	3.5%	4.7%	8.4%	8.2%	5.8%	4.5%	3.1%	5.0%	6.2%	2.7%	3.4%	3.9%

(FY ended/ending March 31)



# Financial Highlights

(Million yen)

	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
<b>Current assets</b>	12,202	13,725	15,892	18,213	19,769	20,557	20,136	22,781	26,408	24,907	26,681	28,430
<b>Non Current assets</b>	20,269	20,262	21,353	25,307	30,321	32,203	32,677	31,632	32,873	31,547	32,399	34,318
<b>Current liabilities</b>	12,351	14,117	15,356	18,070	21,365	20,606	20,991	20,302	21,730	19,554	20,035	21,923
<b>Short-term loans payable</b>	417	416	1,200	3,168	4,958	5,163	6,645	4,621	5,400	3,478	2,612	3,909
<b>Non current liabilities</b>	13,740	12,760	12,130	13,687	16,628	19,454	18,269	19,535	19,054	18,131	19,708	20,349
<b>Long-term debt</b>	10,036	9,637	9,376	10,913	13,304	15,403	13,653	13,495	11,823	11,354	11,942	12,253
<b>Net assets</b>	6,380	7,110	9,758	11,762	12,097	12,699	13,552	14,575	18,497	18,768	19,337	20,477
<b>Total assets</b>	32,472	33,987	37,245	43,520	50,091	52,760	52,813	54,414	59,282	56,454	59,081	62,749
	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
<b>Current ratio</b>	98.8%	97.2%	103.5%	100.8%	92.5%	99.8%	95.1%	112.2%	121.5%	127.4%	133.2%	129.7%
<b>Fixed ratio</b>	323.2%	291.7%	224.4%	221.0%	257.7%	261.0%	249.0%	223.2%	182.1%	172.8%	172.6%	172.9%
<b>Equity ratio</b>	19.3%	20.4%	25.5%	26.3%	23.5%	23.4%	25.0%	26.0%	30.5%	32.3%	31.8%	31.6%
<b>D/E ratio</b>	311.5%	279.0%	196.5%	188.9%	226.4%	237.4%	223.6%	205.5%	164.1%	151.3%	150.3%	151.9%

(FY ended/ending March 31)





## Non-financial highlights

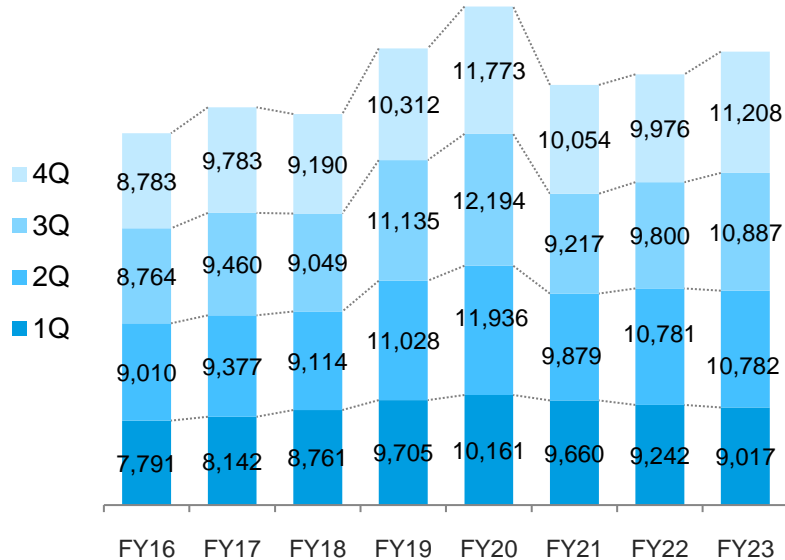
	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Number of employees (consolidated) (persons)	903	979	1,010	1,144	1,204	1,298	1,221	1,222	1,266
Ratio of women (consolidated) (%)	-	-	-	31.8	30.8	32.3	34.9	36.3	33.1
Ratio of foreign nationals (consolidated) (%)	-	-	-	22.3	21.8	25.4	22.6	27.1	25.1
Number of new graduates hired (non-consolidated) (people)	-	-	-	31	33	43	32	45	27
Percentage of Women (Non-consolidated) (%)	-	-	-	41.9	27.3	37.2	34.4	24.4	51.8
Number of Female Managers (Group) (persons)	-	-	-	9	9	13	12	15	15
Percentage of paid leave taken (non-consolidated) (%)	-	-	-	47.8	48.1	47.6	52.7	54.0	65.1
Number of employees taking maternity leave (non-consolidated) (persons)	4	3	5	12	7	12	7	16	12
Number of employees taking childcare leave (non-consolidated) (persons)	8	8	6	15	20	11	7	23	17
Number of employees with reduced childcare work (non-consolidated) (persons)	0	3	7	7	11	12	11	19	27
Average years of service (non-consolidated) (years)	9.27	9.21	9.36	9.47	9.47	9.61	10.22	10.45	10.62
Turnover rate (non-consolidated) (%)	6.0	6.6	7.7	8.2	7.8	6.9	6.5	6.2	6.5
Number of accidents (non-consolidated) (cases)	0	0	0	2	1	1	1	2	1
Number of employees with disabilities (non-consolidated) (people)	-	-	-	8	11	12	12	16	18
Percentage of employees with disabilities (non-consolidated) (%)	-	-	-	1.38	1.85	1.63	1.79	2.20	2.08

(FY ended/ending March 31)



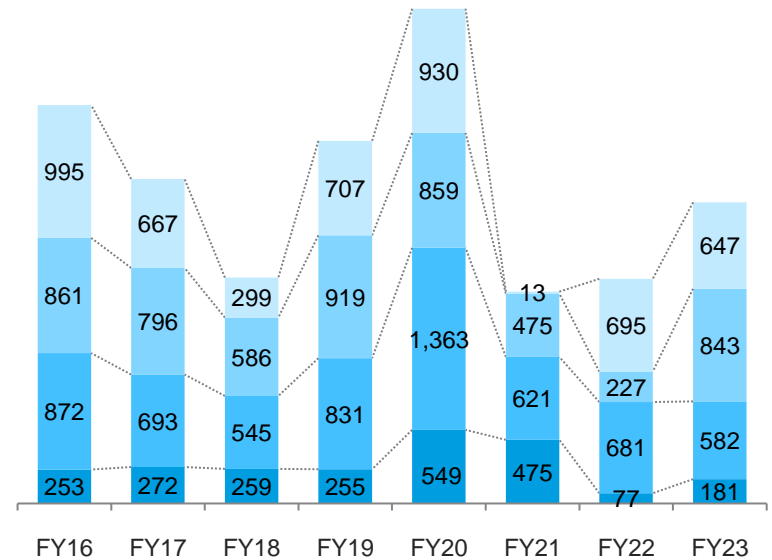
# Performance Trends

## Trends in Net Sales



## Trends in operating income

(Million yen)

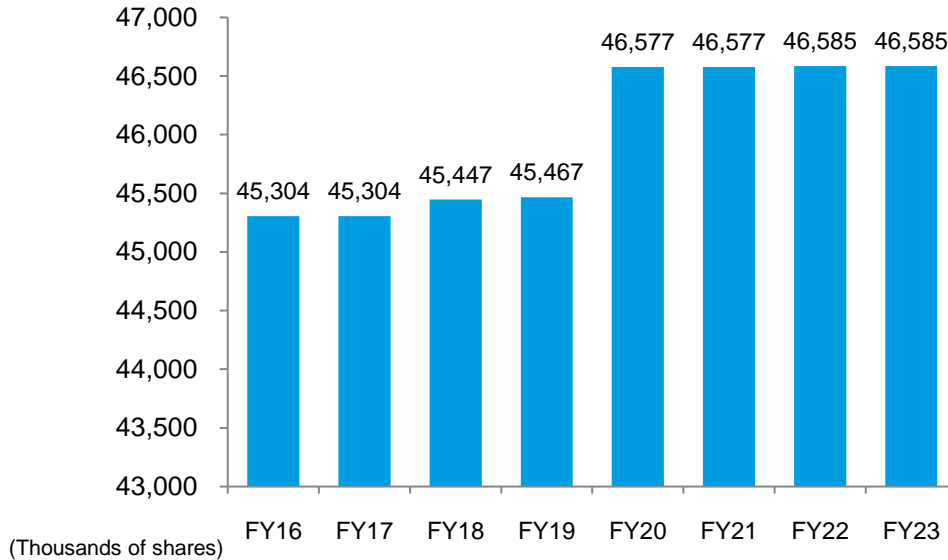


(FY ended/ending March 31)

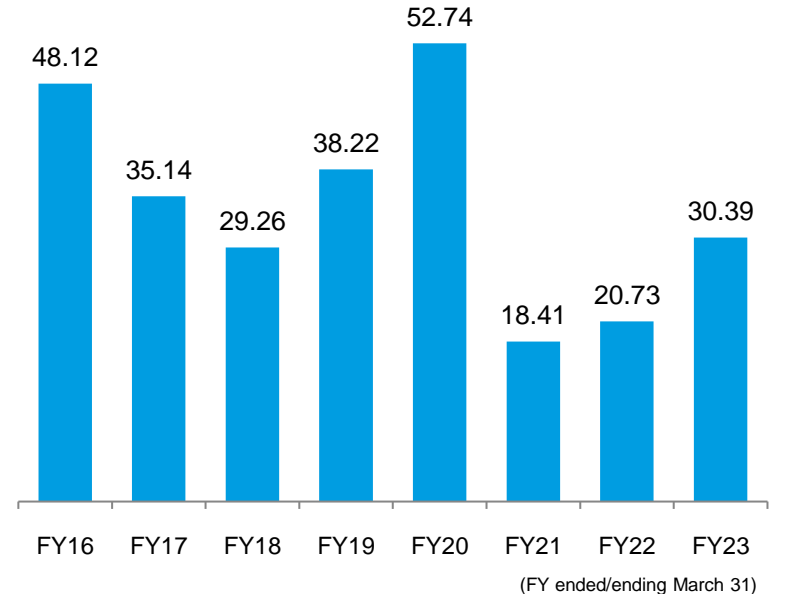


# Number of Shares Issued and Earnings per Share (EPS)

## Changes in issued shares



## Earnings per share (EPS)

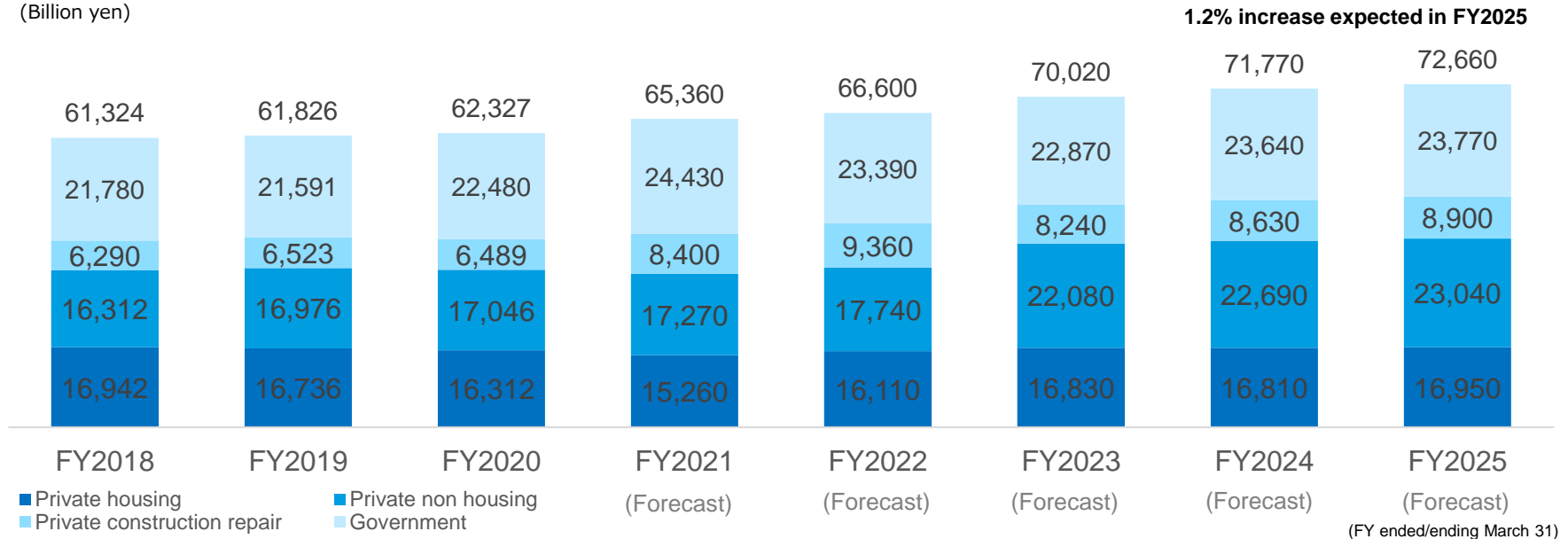




# Domestic Construction Investment

※ Construction Economic Research Institute, August 2023 [Prospects for Construction Investment Based on the Construction Economic Model]

(Billion yen)



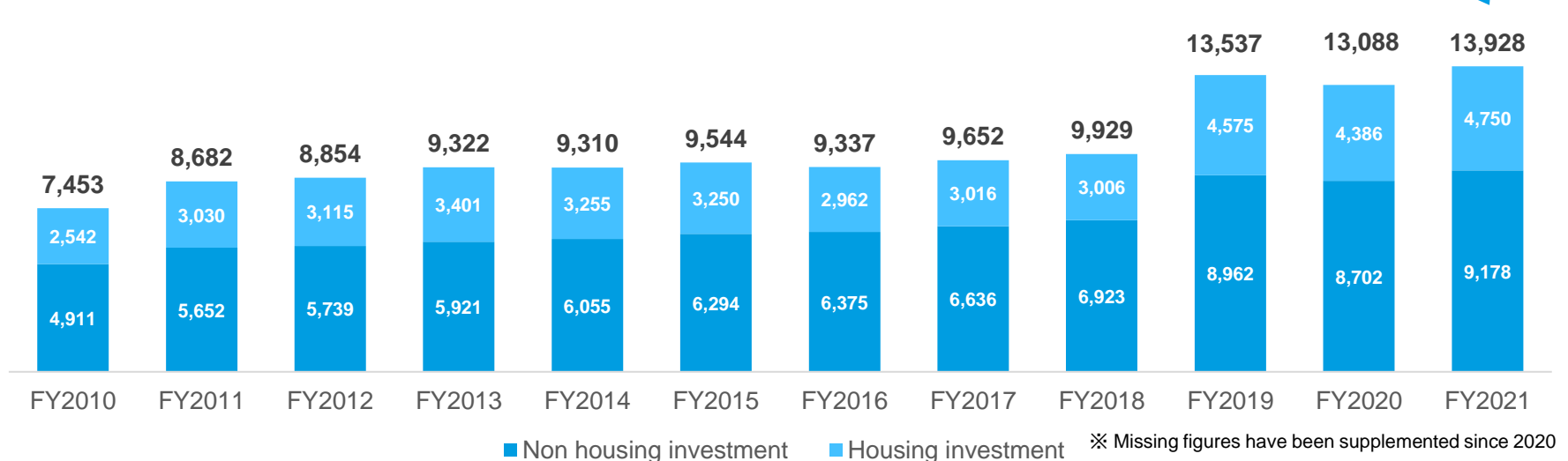


# Domestic Construction Renovation and Renovation Investment

※ Construction Economic Research Institute, August 2023 [Outlook for Construction Investment Based on the Construction Economic Model] prepared  
(Missing figures have been supplemented since 2019)

(Billion yen)

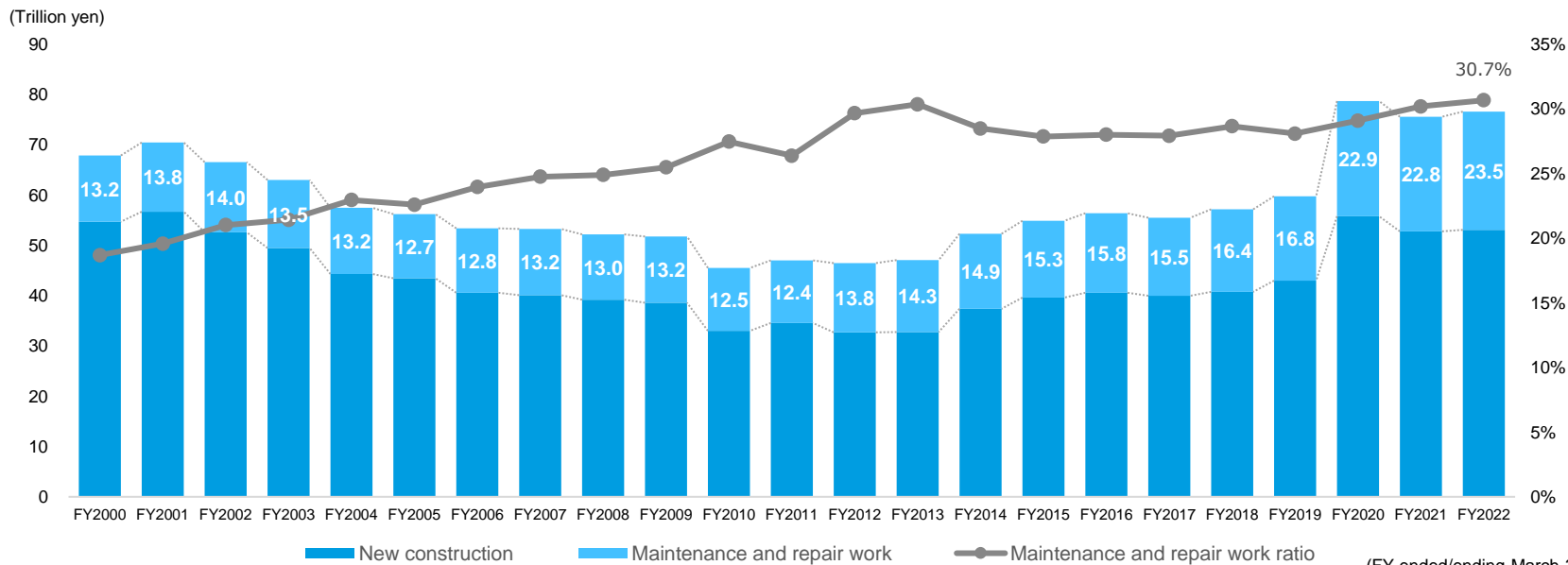
(FY ended/ending March 31)





# Changes in Maintenance and Repair Work

※ Compiled from the Ministry of Land, Infrastructure, Transport and Tourism [Statistical Survey of Construction Work]



※ Missing figures have been supplemented since 2019



## Percentage of social capital 50 years after construction

Facilities	Number of stock	20.3	30.3	40.3
Road bridge	Approx. 730,000 bridges	About 30%	About 55%	About 75%
tunnel	Approx. 11,000 bottles	About 22%	About 36%	About 53%
River management facilities (water gates, etc.)	Approx. 46,000 facilities	About 10%	About 23%	About 38%
Sewerage pipes	Approx. 480,000 km	About 5%	About 16%	About 35%
Port quay	Approx. 61,000 facilities	About 21%	About 43%	About 66%

※ Prepared from the Ministry of Land, Infrastructure, Transport and Tourism [Current Status of Aging Social Capital and Future Infrastructure Maintenance Information]



# Overseas Market Trends

Country name	(\$1 billion) (Millions of people)	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Japan	Nominal GDP	4,930	5,040	5,117	5,048	5,005	4,233	4,409	4,526	4,731	4,923	5,077	5,344
	Population	126	126	126	125	125	125	124	124	123	122	122	121
Korea	Nominal GDP	1,623	1,725	1,651	1,644	1,810	1,665	1,721	1,792	1,870	1,949	2,033	2,123
	Population	51	51	51	51	51	51	51	51	51	51	51	51
Thailand	Nominal GDP	456	506	543	500	505	536	574	616	653	690	729	767
	Population	69	69	69	69	69	70	70	70	70	70	70	70
Vietnam	Nominal GDP	277	304	331	346	369	406	449	498	550	605	662	725
	Population	93	94	96	97	98	99	100	101	102	102	103	104
Philippines	Nominal GDP	328	346	376	361	394	404	440	475	512	551	593	640
	Population	104	105	107	108	110	111	112	114	115	116	117	119
Singapore	Nominal GDP	343	376	376	348	423	466	515	537	561	586	613	641
	Population	5	5	5	5	5	5	5	5	5	5	5	5
Malaysia	Nominal GDP	319	358	365	337	373	407	447	481	520	559	595	634
	Population	32	32	32	32	32	32	33	33	34	34	34	35
Myanmar	Nominal GDP	61	66	68	81	65	56	63	67	70	74	78	82
	Population	52	52	52	53	53	53	54	54	54	55	55	55
Indonesia	Nominal GDP	1,015	1,042	1,119	1,062	1,187	1,318	1,391	1,508	1,631	1,760	1,898	2,048
	Population	261	264	266	270	270	274	277	279	282	284	287	289

※ Source: Created from IMF "World Economic Outlook Database" / Colored cells are forecasts



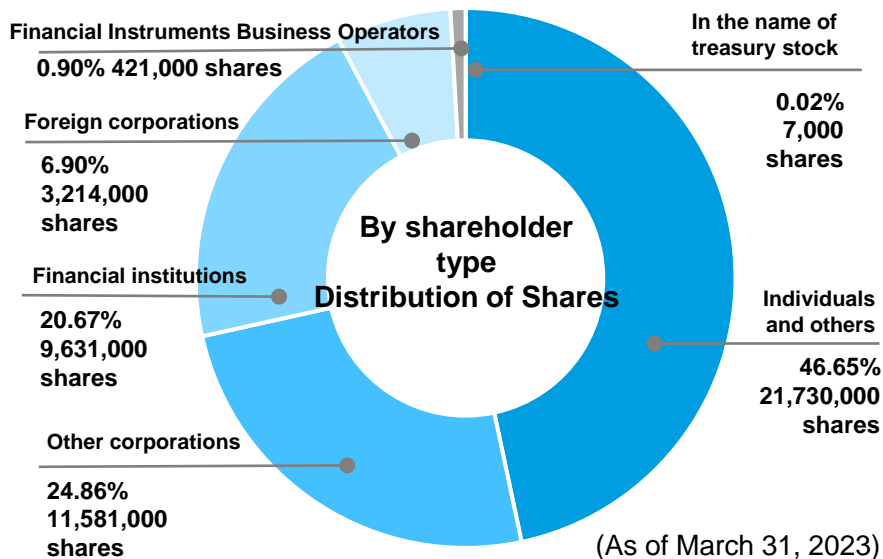


# Stock Information

## Basic Information

### Stock Information

Listed on	Tokyo Stock Exchange Prime Market
Securities code	2445
Share Unit	100 shares
Number of shares issued	46,585,600 shares
PER	18.74 times (as of March 31, 2023)
PBR	1.01 times (as of March 31, 2023)





# Stock Information

## Number of Shareholders and Shareholder Composition

	End of March 2020	End of March 2021	End of March 2022	End of March 2023
Number of shareholders at end of the period	4,092	3,463	4,052	4,159
Shareholder Composition				
Government and Local Governments	0.00 %	0.00 %	0.00 %	0.00%
Financial institutions	22.77 %	23.43 %	22.12 %	20.67%
Financial Instruments Business Operators	0.66 %	0.41 %	0.61 %	0.90%
Other corporations	20.78 %	23.38 %	23.88 %	24.86%
Foreign corporations	6.85 %	7.67 %	6.78 %	6.90%
Individuals and others	48.92 %	45.09 %	46.59 %	46.65%
Treasury stock	0.02 %	0.02 %	0.02 %	0.02%
Of which, number of shares established in investment trusts	11.98 %	11.96 %	10.64 %	8.35%
Number of shares established in pension trusts	0.93 %	0.81 %	0.68 %	1.07%



# Stock Information

## Cash dividends

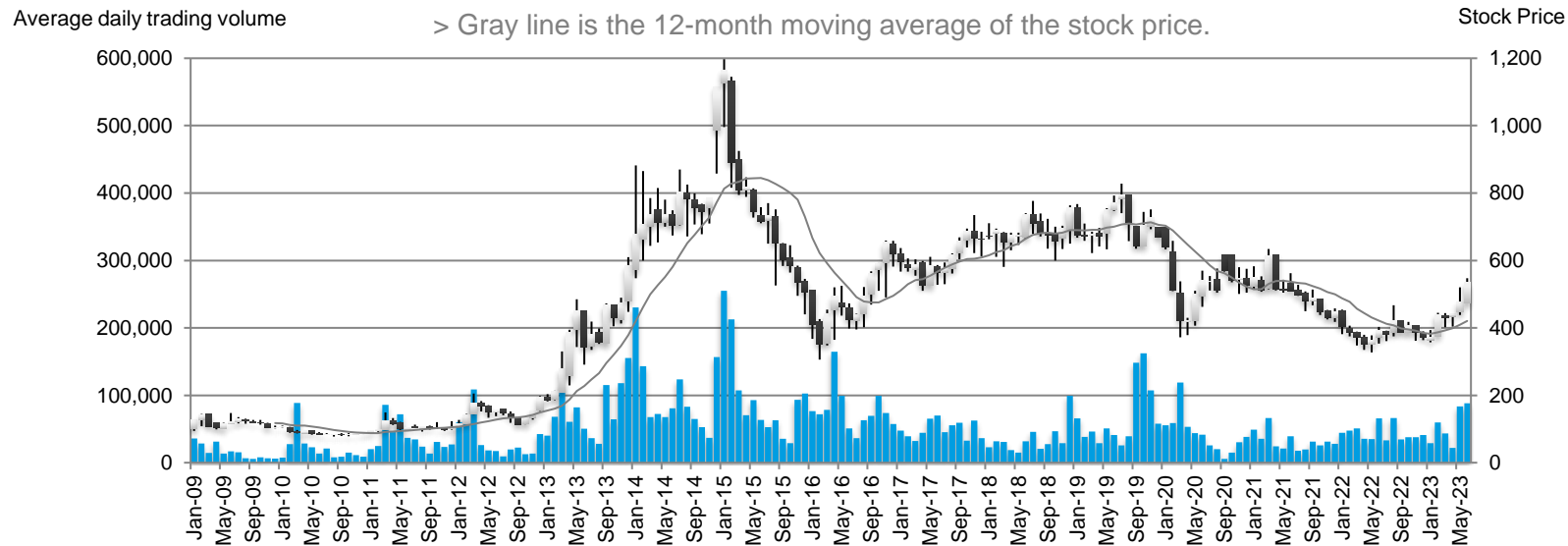
	FYE March 31, 2020	FYE March 31, 2021	FYE March 31, 2022	FYE March 31, 2023	FYE March 31, 2024 (planned)
<b>Dividends</b>	<b>14 yen</b>	<b>14 yen</b>	<b>14 yen</b>	<b>14 yen</b>	<b>14 yen</b>
1Q	-	-	-	-	-
2Q	6.0 yen	6.0 yen	6.0 yen	6.0 yen	6.0 yen
3Q	-	-	-	-	-
4Q	8.0 yen	8.0 yen	8.0 yen	8.0 yen	8.0 yen
Total amount of dividends	651 million yen	651 million yen	652 million yen	652 million yen	-
Dividend payout ratio	26.5%	76.0%	67.5%	44.6%	-
Share buyback	0 yen	0 yen	0 yen	0 yen	-
Total return ratio	26.5%	76.0%	67.5%	44.6%	-
Dividends on equity (Dividend payout ratio x ROE)	3.9%	3.6%	3.5%	3.3%	-
ROE	14.7%	4.7%	5.2%	7.6%	-



# Stock Information

## Stock Price Range

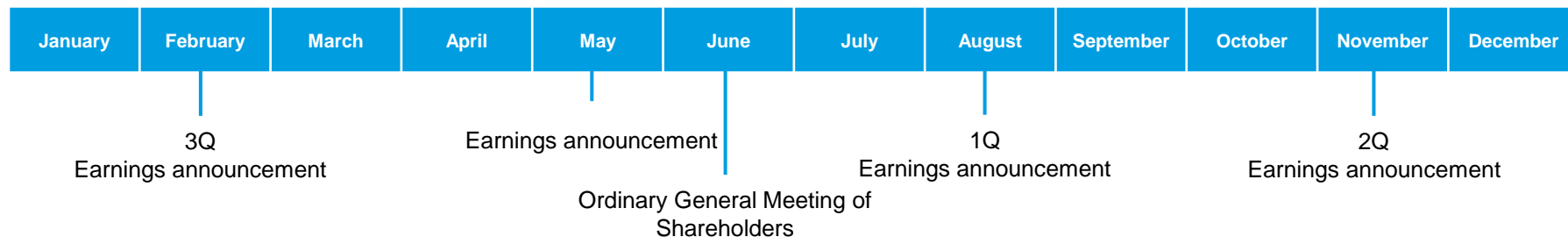
Stock price as of the end of June: ¥535, average daily trading value: ¥25,550,000 (January 4 - June 30, 2023)





# IR information

## IR Calendar



## IR activities

- ◆ Holding of financial results briefing and distribution of videos
- ◆ English disclosure of the Company's financial results, financial results briefing materials, and timely disclosure releases (part)
- ◆ Publication of Integrated Report (Japanese and English), Publication on the Web
- ◆ Publication of Analyst Report (Japanese and English)
- ◆ Disclosure of non-financial information (included in the Integrated Report and posted on the Web)
- ◆ Proactive information disclosure based on dialogue with investors
- ◆ Briefings for individual investors
- ◆ 1on1 Meeting (face-to-face, telephone conference, web conference)



## IR Contact

Company name : Takamiya Co., Ltd.  
Address : 〒530-0011 3-1, Ofukamachi, Kita-ku, Osaka Grand Front Osaka Tower B 27F  
HP : <https://www.takamiya.co/en/>  
IR website : <https://www.takamiya.co/en/ir/>  
TEL : 06-6375-3918 (PR & IR Department)  
FAX : 06-6375-8827  
Mail : [ir@takamiya.co](mailto:ir@takamiya.co)

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